

LOOK



ING

**PENNSYLVANIA**  
HOUSING  
FINANCE AGENCY

MOV



ING

2012  
ANNUAL  
REPORT

## *back*

Housing finance agencies were an experiment that would ultimately prove successful — started four decades ago by states around the country to help expand affordable rental and home-purchase options. These states, including Pennsylvania, recognized that their housing programs could provide a powerful economic stimulus that would create family-sustaining jobs. More importantly, they understood that quality, affordable housing was needed to create vibrant communities and help people reach their full potential. The Pennsylvania Housing Finance Agency (PHFA) would prove to be a leader among states in these efforts.

During its 40-year history, PHFA has never wavered from its core values of treating people with respect and delivering friendly, caring customer service. Yet, the years reveal a public corporation that is ever changing and willing to test novel ideas with the potential to streamline operations and expand the availability of affordable housing for the state's residents. PHFA remains a state agency firmly grounded in its housing mission and faithfully adhering to its public service tradition, but always pioneering new and better approaches to its housing programs.

## *forward*

# Our Mission

In order to make the Commonwealth a better place to live while fostering community and economic development, the Pennsylvania Housing Finance Agency provides the capital for decent, safe, and affordable homes and apartments for older adults, persons of modest means, and those with special housing needs.

**1972**

PHFA created by Pennsylvania General Assembly. The next year, it moves into offices at 3211 North Front Street with eight employees.



**1974**

PHFA issues short-term notes to finance construction of 5,000 affordable housing units through 29 multifamily developments.

**1977**

PHFA sells nation's first advance refunding bonds.

**1982**

PHFA launches single-family housing programs with participation by 56 lenders.

**1982**

PHFA issues single-family Mortgage Revenue Bond Series A in the aggregate principal amount of \$100 million to provide 30-year mortgages with an interest rate of 14.05 percent.

**1983**



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1983



Agency moves into larger offices at 2101 North Front Street, Harrisburg.

1983

State legislature authorizes pioneering Homeowners' Emergency Mortgage Assistance Program (HEMAP).

1985

Rating agency Standard & Poor's designates PHFA as first "top-tier" housing finance agency in the nation.

## A message *from* **GOVERNOR TOM CORBETT**

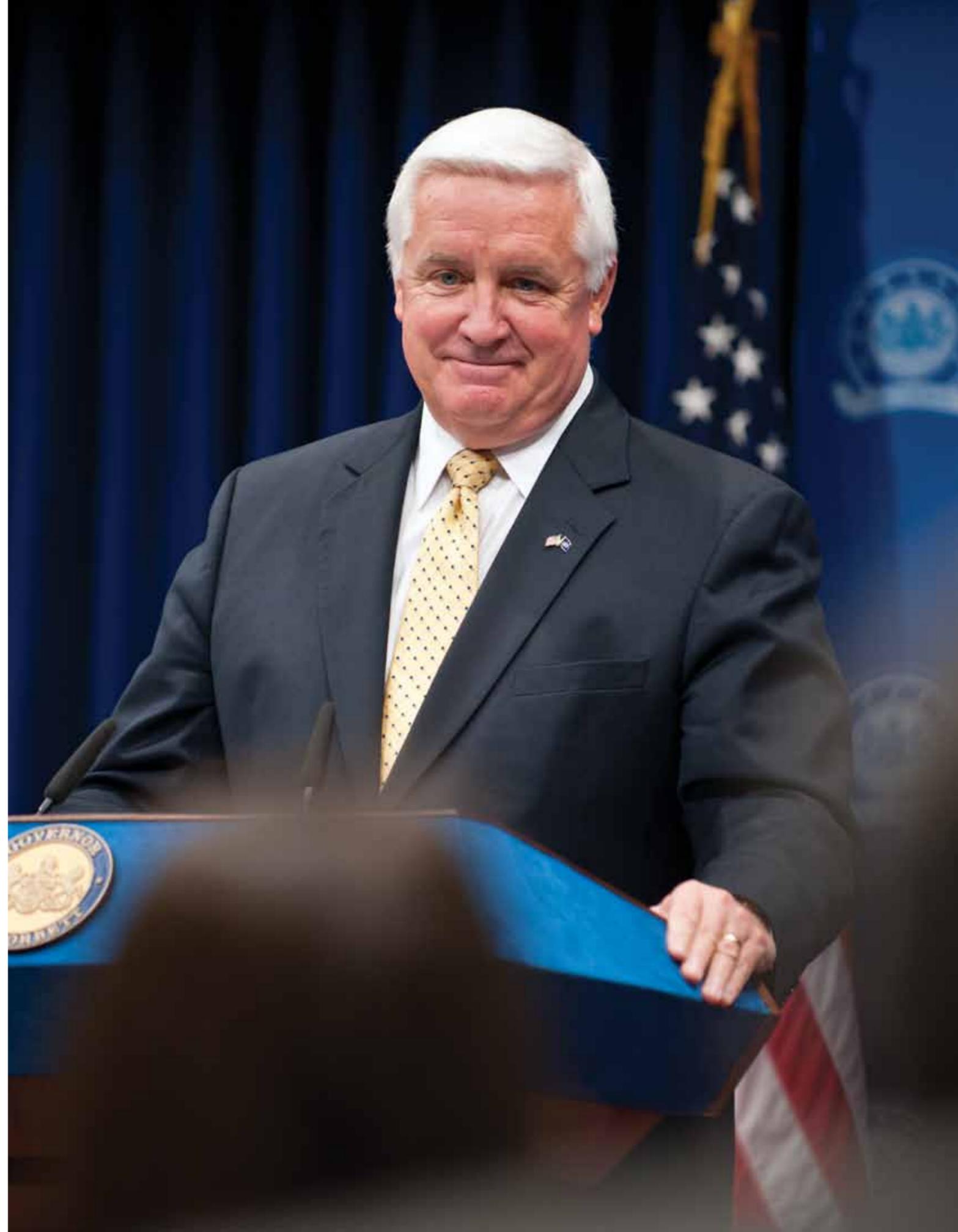
The Pennsylvania Housing Finance Agency's 40 years of operation share a common theme of service aimed at expanding affordable housing options for the state's residents. In spite of changing times, the agency has held true to that mission, growing to become one of the largest and most innovative housing finance agencies in the country. We can all be proud of the work done by PHFA in service to Pennsylvanians.

Central to the vision that shaped PHFA's creation is a belief that government and the private sector can work together to make our state stronger and better serve Pennsylvanians, drawing on the unique strengths of each. An example is the agency's funding of rental housing to meet the needs of people on low and moderate incomes, people with special needs, and seniors. PHFA doesn't manage the actual construction of those buildings. Instead, it provides a portion of the funding critical to construction and lets private sector developers use their expertise to lead the building of the structures.

### Coordinated public and private efforts

Another example of this effective public-private partnership can be seen in PHFA's provision of affordable mortgage products. The agency offers 30-year, fixed-rate mortgages. But the loan originators are actually private sector lending institutions at work in your community. Additionally, in the case of homeownership education for families thinking about buying their first home, PHFA doesn't deliver these classes. Instead, they fund private sector counseling agencies located throughout the state whose well-trained staffs meet with Pennsylvanians one-on-one to answer their pressing housing questions.

PHFA follows a public-private sector model that works because it draws on the strengths of each. The result can be seen in 40 years of success making housing more accessible to all our state's residents at various income levels and with differing needs. If you're looking to move to Pennsylvania, or if you're a state resident in search of housing, PHFA should be your first stop for the information and programs to get you into that home or apartment best suited for your family.



PENNSYLVANIA HOUSING FINANCE AGENCY  
**BOARD of DIRECTORS**  
2011-2012



Chairman of the Board  
The Honorable Glenn Moyer



Vice Chairman  
Thomas B. Hagen



Craig H. Alexander, Esquire



The Honorable  
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Howard B. Slaughter, Jr., D.Sc.



The Honorable  
C. Alan Walker

# LOOKING BACK, MOVING FORWARD

A message *from the* executive director

The year 2012 marks our 40th year of service to Pennsylvanians, providing an opportune time to reflect on our origin and our ongoing mission. Many state residents don't know the story about how PHFA came to be. But knowing how the agency was created really is vital to understanding the programs we lead and the way we work.

An historical timeline covering the first four decades of PHFA's existence winds through the pages of this annual report, touching on key agency milestones. I'd like to share more with you about PHFA's formative years.

Back in the early 1970s, various pioneering states had begun to experiment with the creation of housing finance agencies, or HFAs as they came to be known. These were to be a special sort of public service organization, established using public tax dollars but then expected to fund themselves by drawing on their operational fees and, most importantly, on their market investments through their offering of mortgage-backed securities and other financial instruments.

## A mission defined by the state legislature

In 1972, a forward-looking Pennsylvania legislature passed a law to create an HFA in our state — the Pennsylvania Housing Finance Agency. The General Assembly provided PHFA with start-up capital. But from then on, it would be expected to pay its own way.

PHFA would not be a traditional state agency funded annually with state tax dollars. But it wouldn't fully be a private sector company either, since it was established with public funding, led by a board of state-appointed directors, and charged with a public service mission. This hybrid state agency is described in its bylaws as "a body corporate and politic constituting a public corporation and government instrumentality of the Commonwealth of Pennsylvania."

With an initial staff of eight, from its early office at 3211 North Front Street in Harrisburg, PHFA was charged with ensuring that affordable housing options would be available to the state's residents, filling a void not being fully addressed by the marketplace.

There was no model elsewhere for how this work was to be done. So the staff learned by doing. In some instances, HFAs in other states tried new approaches, and we learned from their accomplishments. In other cases, PHFA initiated novel programs, gaining experience from its successes and from projects that fell short.

## Exploring ways to expand affordable housing options

So the agency grew. First, it focused on the funding of apartment buildings that would offer rents to people with low and moderate incomes, seniors, and people with disabilities. Later, it launched into the provision of affordable mortgages for people who were ready for the responsibilities of homeownership.

Foreclosure prevention, too, became part of the agency's mission with the start, in the 1980s, of the Homeowners' Emergency Mortgage Assistance Program (HEMAP) that grew to become a national model due to its success. Still later, the agency added the enhancement of no-cost counseling to educate people interested in buying their first home.

Fourteen years into its existence, the young agency faced an extremely difficult financial market. Its ability to sustain itself was in jeopardy. The legislature stepped up at that time with a loan of \$61 million to help PHFA through those challenging years. That loan was later repaid — with \$1 million in interest.

Since that time, the agency has been able to survive and thrive on its own investments, and through partnerships with other state agencies on financing for special housing programs. It has continued to evolve



to meet the needs of a changing housing environment and dynamic financial markets.

Understanding the vision that led to our creation helps us stay true to our mission. That's why, in this 40th anniversary year, we pause to look back at how we started and where we've been. But our main focus, as always, remains toward the future — moving forward — so that we can continue to meet the challenge we were given four decades ago: To expand affordable housing options for Pennsylvanians. It's that task that motivates us in our ongoing service to the state's residents.

We're PHFA. Welcome home!

Brian A. Hudson Sr.  
Executive Director and CEO



**TOP:** Former PHFA Executive Director Karl Smith in the early 1990s at a construction site for an agency-funded apartment building. **BOTTOM:** Groundbreaking in 2003 for PHFA's current Harrisburg office. Shown in the middle are former PHFA Executive Director William Bostic (left) and current Executive Director Brian Hudson.



Under Karl Smith, PHFA became known nationally as an agency eager to pioneer new affordable housing programs. He's still fondly remembered by the staff for his genuine concern for the agency's employees.

1988



Start of HOMES rental housing program (now known as PennHOMES).

1991



PHFA first begins offering closing cost assistance to first-time homebuyers.

## CREATING a housing agency that succeeds at innovation and EMBRACING CHANGE

If you were to pick an executive director who played a pivotal role in guiding PHFA during its formative years, it would have to be Karl Smith. He served as executive director for nine years — from 1987 until 1996 — years that, in hindsight, set a positive tone for how the agency would conduct business and laid a foundation for future growth.

Under Smith's leadership, the agency initiated and expanded programs focused on rental housing, homeownership and foreclosure prevention that continue to define the agency's core character.

"It had always struck me as a place that had a lot of potential," Smith recalled about what drew him to the agency.

At this critical time in PHFA's development, Smith and the board institutionalized a culture that not only accepted innovation and change, but embraced it.

"That was one of the advantages of things here. You could start something, and if it didn't work you could stop it. We'd just say it didn't work and move on. That was thanks to the independence of the agency."

### Learning by doing was part of the job

For instance, Smith shared how the agency changed its approach to the multifamily rental developments it was funding as it learned from its own experience and the experience of other states. As a result, the emphasis at PHFA changed from funding large buildings for only low-income families to, instead, building on a smaller scale, building for families at multiple income levels, and rehabilitating existing buildings with historical significance whenever possible.

"As we got more into rehabilitating existing buildings, that really helped a lot. You'd reuse and fix up a landmark that had been in the community for decades rather than tearing something down and putting something new up. That was much more acceptable to the community.

"For example, there's an affordable housing development in Harrisburg that no one realizes is one of our projects, and that's really the way you want it because it blends into the community."

The culture and values established by Smith and the board members from that time are a legacy that continues to shape and guide the agency decades later.

1992



PHFA surpasses \$2 billion in bond sales supporting the agency's single-family home loan program.

1993

Permanent extension granted to state HEMAP foreclosure prevention program.

## Owning a home has helped Julie PROVIDE A BETTER LIFE FOR HER TWO BOYS

Purchasing a home has had special meaning for Julie Ann Jones. It marked another significant milestone in her efforts to rebuild her life and make a better future for her two sons in south Philadelphia.

In 2004, she was divorced from her husband and burdened with debt. Fortunately, she had a steady income from her information technology job. She was renting a home on South Woodstock Street, and when the landlord suggested he might sell it to her, she saw an opportunity to provide stability for her two boys.

"I really set to rebuilding after the divorce," she recalls. "Rebuilding everything— not just financially, but my family with my sons, too. I didn't want to take them out of the environment they had already started to grow up in. So staying in south Philadelphia was a goal."

### Julie came to PHFA for her mortgage

The landlord suggested she contact PHFA to see if she'd qualify for a mortgage. Julie was doubtful. After the divorce, she'd had to file for bankruptcy. She'd paid the bankruptcy off ahead of schedule. But it was a black mark on her credit history. Plus, she hadn't been able

to save much for the anticipated down payment and closing costs. Nevertheless, she reached out to PHFA.

Within 60 days, Julie was approved for her PHFA mortgage, including down payment and closing cost assistance. That was because the review by PHFA took into account Julie's responsible handling of her situation, while not overlooking the issues from her past. It was clear that Julie was ready for the responsibilities of homeownership.

When asked about her experience working with PHFA and her lender, she responds: "I think the biggest thing is that I was treated with kindness. And that really is what made the difference. With both PHFA and First National Bank of Chester County, I was treated with kindness and respect."

The home, Julie says, has helped her family put down deep roots in their Philadelphia neighborhood.

"I think it's really defined our family and who we are. [My boys] can say they spent their childhood in one home. It's given them the stability they need."

Since its inception, PHFA has made 148,233 mortgage loans with a total loan value of \$10.6 billion, helping a growing number of Pennsylvania families achieve their dreams of homeownership. Julie Ann Jones purchased her home in south Philadelphia with a PHFA mortgage.





During the 2012 fiscal year, PHFA awarded \$11.8 million in funding and \$28.5 million in tax credits for the construction of affordable rental housing throughout Pennsylvania. An example of these developments is a wonderful, old shoe warehouse in Lancaster that was renovated using PHFA funding to provide welcoming apartments for seniors like Alfred Traini.

1994

PHFA increases in-house servicing of its consumer home loans — now up to 15,000.

1996



PHFA has made 63,000 single-family home loans.

## ALFRED'S LIFE OF **HARD WORK IS REWARDED** with housing that promotes his independence

If you go to visit Alfred Traini in Lancaster at Park Avenue Apartments, be sure to allow yourself plenty of time. At 84 years of age, Alfred has lived a long and interesting life. It began in 1927 when he was born in Hamburg, Pennsylvania to immigrant parents.

"I come from a family of 14, and I'm the baby of the family. I was raised in a house with no electricity and no running water. But our home was spotless," Alfred reflected.

In his family, everyone helped with the cleaning chores. Little did he know how valuable those skills would be during his life. As an adult, he and his wife moved to California. It wasn't too long before the cleaning jobs he found earned him a stellar reputation among the state's movie stars, well-to-do and even the state's governor.

While his client list was impressive, the income earned by butlers and housemen in the 1950s and '60s was modest. Decades later as a senior citizen, Alfred faced the challenge of finding housing that would fit within his budget.

### An empty shoe warehouse becomes a housing treasure

After coming back to Pennsylvania, Alfred discovered the Park Avenue Apartments — a housing development of 24 units for seniors on limited incomes. The site of a former shoe company warehouse and outlet store, the building was renovated in 2010 using financing that included low-income housing tax credits provided by PHFA.

"I love the building," Alfred smiles. "It's an older building. I was amazed when I first walked into this place. It is very beautiful."

It's a home where Alfred plans to happily stay the rest of his life.

"We have an activities coordinator here who has programs for us downstairs in the community room, and I love doing arts and crafts. I knit. I make hats and scarfs and things. The staff is wonderful.

"I sure want to thank you people [at PHFA] for doing what you did to make all this possible, because I could never afford to live in something so beautiful. And to think at my age now to have this. I have never had anything so beautiful."

1996



PHFA has invested \$1.2 billion in financial assistance to build affordable multifamily developments across Pennsylvania, producing 51,000 rental units.

1997

Agency celebrates 25th anniversary. It has 222 employees.

1997

PHFA surpasses \$3 billion of home mortgage loans to Pennsylvania homebuyers.

## Homeownership counseling helped Ejetta **ACHIEVE** her **LONGTIME DREAM**

Ejetta Roberson is living proof that anything is possible with some knowledge and lots of personal determination.

For 25 years, Ejetta worked hard at making a better life for her and her six children. Part of her dream was a desire to give her family the security of a home offering stability and the pride of ownership.

“I would have done anything to own a home,” she recalls. “I wanted a home of my own because I kept saying, ‘Why should I pay this rent when I could be building something that’s mine? A home, an investment.’ That’s all I kept thinking, and I kept working toward that dream.”

But there were challenges. Her one child had a terminal illness that sometimes required her to be away from work for extended periods. As a result, bills started to pile up, and that, in turn, drove down her credit rating.

### Homeownership counseling was an important first step

Her efforts started in 1996 by getting educated about what it would take to buy a home. First, she went to a homebuyers class at the bank where she worked. Next, she met with Mike Mauer of the Mon Valley

Initiative (MVI), which counsels people interested in homeownership. The counseling is free — funded in part by PHFA.

Her biggest obstacle, Mike explained, was her low credit rating. But he showed her steps she could take that would raise her credit rating so she could qualify for a home loan.

It took five years of hard work and careful budgeting by Ejetta to improve her credit score. But ultimately she was successful. In early December 2011, a few weeks before Christmas, the Roberson family moved into their first home.

“The counseling made a big difference,” she explains. “It helps you to understand credit, what’s needed to purchase a home, and your debt-to-income ratio. It teaches you all that.

“I’m glad that I waited to buy a home. I’m glad that I matured enough [because] I appreciate it so much more. It was a long haul, but it was worth every bit of it.”

PHFA works with a network of 82 private sector counseling agencies located across the Commonwealth. The 300 counselors they employ provide Pennsylvanians with information and guidance about homeownership and foreclosure prevention. Ejetta Roberson of Swissvale got the help she needed to purchase her first home in 2011.





Commonwealth Cornerstone Group is a nonprofit community development entity created by PHFA to help fund mixed-use projects of vital historical, cultural or business value that are pivotal to local revitalization efforts. The empty Nabisco cracker plant in east Pittsburgh was one such project, now known as Bakery Square. Todd Reidbord is president of Walnut Capital Management Inc., which led this development project.

1997



Agency launches first website  
— [www.PHFA.org](http://www.PHFA.org) — to  
enhance customer service.

1999

All PHFA home loans from  
this date are serviced by the  
agency in Harrisburg for the  
life of the loans.

*PHFA historical timeline  
continues on page 76.*

## A grand, old bakery plant **BEGINS LIFE ANEW** *with a* 21<sup>ST</sup> CENTURY FOCUS

When Nabisco, and then a subsequent baker, shut down the cookie and cracker plant along Penn Avenue in Pittsburgh in 2004 after 86 years of operation, the city didn't just lose a major employer. It lost a proud part of its history. The tired, neglected building seemed to reflect the general sentiment in the area that the East Liberty/Larmier neighborhood had little left to offer.

But a turnaround came when public and private partners saw beyond the dust and rust accumulating at the empty plant. The project was led by forward-looking developer Walnut Capital and its investment partner, the RCG Longview Fund, which were attracted by both the historical character of the building and its strategic location.

"It's a huge, grand brick building," explains Todd Reidbord, president of Walnut Capital Management Inc. "And we felt that it had so much potential being right on the edge of where the universities and medical centers are expanding."

The project, to be known as Bakery Square, was seen as the perfect location to serve as a high-tech office center, and work began to make it happen.

### Commonwealth Cornerstone Group played a key role

Commonwealth Cornerstone Group (CCG) was created by PHFA in 2004 to help fund exactly these kinds of mixed-use developments that can serve as anchor projects to stimulate revitalization. In the case of Bakery Square, CCG provided investment through New Markets Tax Credits.

Reidbord explains: "Working in the city, you have to make a tremendous investment in infrastructure, including parking and other public infrastructure, which doesn't necessarily have a return on investment. But it's a critical investment because you need the ability to fill this cost gap.

"The New Markets Tax Credit investments are able to help provide this infrastructure to create the office space, to bring the jobs. So it's all part of this chain that's needed to make the project successful."

Built during the economic downturn, completing Bakery Square was a daunting challenge. But it was a project urgently needed on the east side of the city. Drawing on public and private partners was essential for getting the project done.

"I think the only way this works is through a public-private partnership," Reidbord confirmed. "The old factory building is completely occupied now. Every square inch of it is leased. I think today we'd say it's a big success."

PENNSYLVANIA HOUSING FINANCE AGENCY  
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## Members of the Board of Directors Pennsylvania Housing Finance Agency

We have audited the accompanying financial statements of the General Fund, Multifamily Housing Program, Single Family Mortgage Loan Program, Insurance Fund and Homeowners' Emergency Mortgage Assistance Program ("HEMAP") of the Pennsylvania Housing Finance Agency ("PHFA"), a component unit of the Commonwealth of Pennsylvania, as of and for the years ended June 30, 2012 and 2011, which collectively comprise the basic financial statements as listed in the table of contents. These financial statements are the responsibility of the PHFA's management. Our responsibility is to express opinions on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of PHFA's internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of PHFA's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial

statements, assessing the accounting principles used and significant estimates made by management and evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the General Fund, Multifamily Housing Program, Single Family Mortgage Loan Program, Insurance Fund and HEMAP of PHFA as of June 30, 2012 and 2011, and the respective changes in financial position and cash flows thereof for the years then ended in conformity with U.S. generally accepted accounting principles.

In accordance with *Government Auditing Standards*, we have also issued our report dated December 7, 2012 on our consideration of PHFA's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

Accounting principles generally accepted in the United States require that the Management's Discussion and Analysis, the

Schedule of Funding Progress for the Pennsylvania Housing Finance Agency Employees' Retirement Plan and Government Excess Benefit Plan, and the Schedule of Funding Progress for the Pennsylvania Housing Finance Agency Postemployment Benefits Plan on pages 24 through 29, and 73 respectively, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

December 7, 2012

PENNSYLVANIA HOUSING FINANCE AGENCY  
**REPORT ON INTERNAL CONTROL**

Over Financial Reporting and on Compliance and Other Matters Based  
on an Audit of Financial Statements Performed in Accordance with  
*Government Auditing Standards*

June 30, 2012 and 2011



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## Members of the Board of Directors Pennsylvania Housing Finance Agency

We have audited the financial statements of the General Fund, Multifamily Housing Program, Single Family Mortgage Loan Program, Insurance Fund and Homeowners' Emergency Mortgage Assistance Program (HEMAP) as of and for the year ended June 30, 2012, which collectively comprise the basic financial statements of the Pennsylvania Housing Finance Agency (PHFA), a component unit of the Commonwealth of Pennsylvania, and have issued our report thereon dated December 7, 2012. We conducted our audit in accordance with auditing standards generally accepted in the United States and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

### INTERNAL CONTROL OVER FINANCIAL REPORTING

Management of PHFA is responsible for establishing and maintaining effective internal control over financial reporting. In planning and performing our audit, we considered PHFA's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of PHFA's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of PHFA's internal control over financial reporting. A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent,

or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above. However, we identified a deficiency in internal control over financial reporting, described below that we consider to be a significant deficiency in internal control over financial reporting. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

**Finding:** As of June 30, 2011, a balance of \$2,130,042 of counseling fees had accumulated and had been capitalized in the PHFA Single Family Fund with the intent of amortizing them over future periods. The portion of these fees that relate to non-PHFA borrowers should have been recorded in the General Fund and expensed as incurred. Similarly, the portion of these fees that relate to PHFA borrowers should have been expensed as incurred in the Single Family Fund. This resulted in an overstatement of the General Fund's

and Single Family Fund's net assets at June 30, 2011. In preparing PHFA's 2012 financial statements, management corrected the accounting and reporting for these prior year fees by transferring the previously capitalized counseling fee expenses attributable to non-PHFA borrowers from the Single Family Fund to the General Fund and expensing the prior year balances of all previously capitalized amounts for both PHFA and non-PHFA borrowers in the Single Family Fund and General Fund. PHFA did not have sufficient controls in place to allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct the accounting for and reporting of counseling fees on a timely basis with respect to the year ended June 30, 2011.

**PHFA's Response:** Counseling fees of this nature are to be expensed as incurred by virtue of an annual set-aside established and approved by the PHFA Board. Management has corrected the accounting and reporting of these fees, previously capitalized and amortized within the Single Family Fund in prior years, by transferring the prior year balances attributable to non-PHFA borrowers to the General Fund during the year under audit and expensing all prior year balances of counseling fees attributable to both PHFA borrowers and non-PHFA borrowers through the Single Family Fund and General Fund, respectively, as of June 30, 2012. As a result, the net assets of both the General Fund and the Single Family Fund are fairly stated at June 30, 2012. PHFA will evaluate its financial statement close process in an effort to avoid future deficiencies in internal control over financial reporting of this nature and, in turn, implement additional measures of control as deemed necessary.

### COMPLIANCE AND OTHER MATTERS

As part of obtaining reasonable assurance about whether PHFA's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

PHFA's response to the finding identified in our audit is described above. We did not audit PHFA's response and, accordingly, we express no opinion on it.

This report is intended solely for the information and use of management, Members of the Board of Directors, others within the entity, federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

December 7, 2012

(Amounts rounded to facilitate easy reading)

# Management's DISCUSSION & ANALYSIS

## Introduction

This discussion and analysis of the financial performance of the Pennsylvania Housing Finance Agency ("Agency") is required supplementary information. It introduces the financial statements presented on a consolidated basis comprised of the five separate funds for the year ended June 30, 2012 with selected comparative information for the years ended June 30, 2011 and 2010. It provides the financial highlights and assessments that, in management's view, significantly affected the Agency's overall financial position. Readers are encouraged to consider the information presented in conjunction with the financial statements as a whole, which follow this section.

## BASIC FINANCIAL STATEMENTS

The Agency's basic financial statements include the Balance Sheets, the Statements of Revenues, Expenses and Changes in Fund Net Assets, the Statements of Cash Flows and the Notes to Financial Statements.

The Balance Sheets provide information about the liquidity and solvency of the Agency by indicating the nature and the amounts of investments in resources (assets), the obligations to creditors (liabilities) and net assets. Net assets represent the amount of total assets, less liabilities. The organization of the statements separates assets and liabilities into current and noncurrent categories.

The Statements of Revenues, Expenses and Changes in Fund Net Assets account for all of the current year's revenue and expenses in order to measure the success of the Agency's operations over the past year. It is used to determine how the Agency has funded its costs. By presenting the financial performance of the Agency, the change in net assets is similar to net profit or loss for a business.

The Statements of Cash Flows are presented using the direct method of reporting. They provide information about the Agency's cash receipts, cash payments and net changes in cash resulting from operating, investing and financing activities. Cash receipts and payments are presented in these statements to arrive at the net increase or decrease in cash and cash equivalents for each year.

The financial statements are accompanied by a complete set of notes and required supplementary information. They present information that is essential in understanding the financial statements, such as accounting methods and policies providing information about the content of the financial statements.

## CONDENSED BALANCE SHEETS

For the years ended June 30 (in thousands):

|  | 2012               | 2011               | 2010               | Percentage Change |             |
|--|--------------------|--------------------|--------------------|-------------------|-------------|
|  |                    |                    |                    | 2012/2011         | 2011/2010   |
| <b>Assets:</b>                                     |                    |                    |                    |                   |             |
| Mortgage loans receivable                          | \$4,475,857        | \$4,805,610        | \$4,490,827        | (7%)              | 7%          |
| Capital assets                                     | 31,524             | 32,439             | 33,353             | (3%)              | (3%)        |
| Other assets                                       | 1,086,024          | 1,213,218          | 1,741,216          | (10%)             | (30%)       |
| <b>Total assets</b>                                | <b>\$5,593,405</b> | <b>\$6,051,267</b> | <b>\$6,265,396</b> | <b>(8%)</b>       | <b>(3%)</b> |
| <b>Liabilities:</b>                                |                    |                    |                    |                   |             |
| Current liabilities                                | 288,329            | 417,297            | 782,236            | (31%)             | (47%)       |
| Long-term liabilities                              | 4,484,073          | 4,823,520          | 4,712,074          | (7%)              | 2%          |
| <b>Total liabilities</b>                           | <b>4,772,402</b>   | <b>5,240,817</b>   | <b>5,494,310</b>   | <b>(9%)</b>       | <b>(5%)</b> |
| <b>Net assets:</b>                                 |                    |                    |                    |                   |             |
| Invested in capital assets,<br>net of related debt | 11,588             | 12,506             | 13,423             | (7%)              | (7%)        |
| Restricted   | 212,255            | 179,589            | 239,098            | 18%               | (25%)       |
| Unrestricted                                       | 597,160            | 618,355            | 518,565            | (3%)              | 19%         |
| <b>Total net assets</b>                            | <b>821,003</b>     | <b>810,450</b>     | <b>771,086</b>     | <b>1%</b>         | <b>5%</b>   |
| <b>Total liabilities and net assets</b>            | <b>\$5,593,405</b> | <b>\$6,051,267</b> | <b>\$6,265,396</b> | <b>(8%)</b>       | <b>(3%)</b> |

(Amounts rounded to facilitate easy reading)

## Discussion and Analysis of the Significant Changes in the Balance Sheets

### CASH, CASH EQUIVALENTS AND INVESTMENTS

Cash, cash equivalents and investment balances decreased 12% to \$864 million at June 30, 2012 from \$980 million at June 30, 2011, compared to a decrease to \$980 million at June 30, 2011 from \$1.5 billion at June 30, 2010. Typically, balances of cash, cash equivalents and investments fluctuate relative to the timing of the receipt of bond proceeds and the disbursement of those proceeds for mortgage loans. The current interest rate environment challenges the Agency since it directly affects the Agency's ability to issue bonds that would produce marketable mortgage interest rates. In response to this challenge, the Agency pooled and sold loans to the Government National Mortgage Association ("GNMA") to generate liquidity to meet loan production needs. Since income from that process approximates the required funding of new mortgage loan purchases, the effects result in reduced levels of cash and investments when compared to prior years. A discussion of the Agency's housing programs and how the Agency financed those programs is included in the following paragraphs.

### FUNDING ACTIVITY OF THE MULTIFAMILY HOUSING PROGRAM

The Multifamily Housing Program funded approximately \$65 million of mortgage loans compared with \$200 million in the prior year. The mortgage loan portfolio decreased by 3% to \$452 million at June 30, 2012 from \$468 million at June 30, 2011, after the effects of scheduled principal payments, prepayments and the provision for loan loss. This is compared to a decrease of 6% to \$468 million at June 30, 2011 from \$498 million at June 30, 2010.

The expense for the provision for loan loss decreased slightly by 3% to \$3.0 million for the year ended June 30, 2012 from \$3.1 million at June 30, 2011 based on management's estimate of future portfolio performance.

### LOAN PURCHASE AND FINANCING ACTIVITY OF THE SINGLE FAMILY MORTGAGE LOAN PROGRAM

The Single Family Mortgage Loan Program purchased approximately \$292 million of new single-family mortgage loans compared with \$816 million in the prior year. The mortgage loan portfolio decreased 5% to \$4.0 billion at June 30, 2012 from \$4.2 billion at June 30, 2011, after the effects of scheduled principal payments, prepayments and the provision for loan loss. This is compared to an increase of 8% to \$4.2 billion at June 30, 2011 from \$3.9 billion at June 30, 2010.

The expense for the provision for loan loss remained at \$5.0 million for the year ended June 30, 2012 and 2011 based on management's estimate of future portfolio performance.

Sales of mortgage loans through GNMA continued to be a primary funding source for single-family loan purchases through the recently implemented secondary market mortgage purchase program. Through this program, implemented during 2011, the Agency accessed the To-Be-Announced ("TBA") market by securitizing its mortgage loans in the Mortgage-Backed Securities ("MBS") market through GNMA.

The TBA market facilitates the forward trading of MBS securities backed by government-sponsored entities such as GNMA. GNMA assembles loans into collections or "pools" and offers those as mortgage-backed securities through a process known as securitization. Various private and public investors purchase these MBS securities. This program allows the Agency to fund loans at competitive market rates.

During the years ended June 30, 2012 and 2011, the Agency pooled mortgage loans with a principal balance of \$196.6 million and \$141.6 million, respectively, into GNMA MBS. The securities are then purchased by private investors or held by the Agency. The Agency earns revenue for servicing loans in these GNMA pools, which is included as program income and fees on the Statements of Revenues, Expenses and Changes in Fund Net Assets.

Mortgage loans that have been securitized into pools and sold through GNMA are not included on the Agency's financial statements.

The Agency realized a net gain during the years ended June 30, 2012 and 2011 of \$14 million and \$4.5 million, respectively, on the sale of these pools. Net gains are recorded as program income and fees on the Statements of Revenues, Expenses and Changes in Fund Net Assets.

### ASSISTANCE ACTIVITY OF THE HOMEOWNERS' EMERGENCY MORTGAGE ASSISTANCE PROGRAM

HEMAP provided approximately \$8.5 million of continuing emergency mortgage assistance loans compared with \$29 million in the prior year. The mortgage assistance portfolio decreased 14% to \$56 million at June 30, 2012 from \$65 million at June 30, 2011, after adjustments for the provision for loan loss, prepayments, and scheduled principal payments. This is compared to an increase of 18% to \$65 million at June 30, 2011 from \$55 million at June 30, 2010.

The expense for the provision for loan loss is maintained at \$11 million at June 30, 2012 and 2011, respectively, based on management's estimate of future portfolio performance.

Additionally, HEMAP passed-through federal Emergency Homeowners' Loan Program funding totaling \$52 million to eligible homeowners in danger of losing their homes to foreclosure. Loans funded by this program are owned by the U.S. Department of Housing and Urban Development and are reported on HEMAP's books as federal program awards and expenses on the Statements of Revenues, Expenses and Changes in Fund Net Assets.

### LONG-TERM DEBT ACTIVITY OF THE MULTIFAMILY HOUSING PROGRAM

During the year, the Multifamily Housing Program did not issue any bonds. As a result, the total outstanding bonds balance at June 30, 2012 decreased by 25% to \$127 million because of scheduled debt payments and redemptions. The Multifamily Housing Program did not issue any bonds during the years ended June 30, 2011 and 2010.

The Multifamily Housing Program finances various housing developments throughout the Commonwealth of Pennsylvania with multifamily development bonds proceeds relating to the construction or rehabilitation of multifamily rental housing developments generally designed for persons or families of low and moderate income or the elderly.

### LONG-TERM DEBT ACTIVITY OF THE SINGLE FAMILY MORTGAGE LOAN PROGRAM

During the year, the Agency issued \$82 million of Single Family Mortgage Revenue Bonds, Series 2011-113, to refund Series 2011-111 issued during September 2011. Total debt outstanding of the Single Family Mortgage Loan Program decreased by 10% to \$4.0 billion because of scheduled debt payments and bond calls totaling \$432 million using mortgage prepayments. During the years ended June 30, 2011 and 2010, the Agency issued Mortgage Revenue Bonds totaling \$596 million and \$1.2 billion, respectively. The Single Family Mortgage Loan Program provides residential mortgage financing programs that serve low- to middle-income qualified homebuyers with mortgage revenue bond proceeds.

### NET ASSETS

Net assets increased slightly to \$821 million or 1% at June 30, 2012 from \$810 million at June 30, 2011. This can be compared to an increase of 5% to \$810 million at June 30, 2011 from \$771 million at June 30, 2010. Despite strong operating results, net assets were negatively impacted by a \$27 million non-cash expense attributed to terminations of certain interest rate swap hedges, as discussed in the following section.

(Amounts rounded to facilitate easy reading)

CONDENSED STATEMENTS OF REVENUES,  
 EXPENSES AND CHANGES IN FUND NET ASSETS

For the years ended June 30 (in thousands):

|                          | 2012       | 2011       | 2010       | Percentage Change |           |
|--------------------------|------------|------------|------------|-------------------|-----------|
|                          |            |            |            | 2012/2011         | 2011/2010 |
| Operating revenues:      |            |            |            |                   |           |
| Mortgage loan interest   | \$ 202,566 | \$ 206,728 | \$ 197,947 | (2%)              | 4%        |
| Investment income, net   | 33,756     | 19,163     | 25,422     | 76%               | (25%)     |
| Program income and fees  | 534,226    | 526,418    | 684,169    | 1%                | (23%)     |
| Total operating revenues | 770,548    | 752,309    | 907,538    | 2%                | (17%)     |
| Operating expenses:      |            |            |            |                   |           |
| Interest on bonds        | 174,532    | 181,672    | 191,066    | (4%)              | (5%)      |
| Program expenses         | 558,183    | 531,273    | 691,859    | 5%                | (23%)     |
| Total operating expenses | 732,715    | 712,945    | 882,925    | 3%                | (19%)     |
| Special Item             | (27,280)   | -          | -          | 100%              | -         |
| Change in net assets     | 10,553     | 39,364     | 24,613     | (73%)             | 60%       |
| Total net assets         | \$ 821,003 | \$ 810,450 | \$ 771,086 | 1%                | 5%        |

Discussion and Analysis of the Significant Changes in the Statements  
 of Revenues, Expenses and Changes in Fund Net Assets

DISCUSSION OF THE CHANGE IN NET ASSETS

The Agency's change in net assets at June 30, 2012 was \$10.5 million of income, compared with \$39 million of income for June 30, 2011 and \$25 million of income at June 30, 2010. The decrease in income for 2012 compared to 2011 is attributed to the accounting treatment of the Agency exercising options related to its interest rate swap agreements, whereby the Agency recognized a Special Item expense of \$27 million. The Agency took advantage of the economic benefits associated with reducing the semiannual fixed payments to counterparties for 10 of its interest

rate swaps at various times during the year ended June 30, 2012. The 10 agreements were amended, whereby the Agency reduced its semiannual fixed rate payment to the swaps' counterparties. The aforementioned options were embedded within the respective swap agreements at the time the agreements were entered into, and existed as a cost to the Agency to have these rights embedded at the time the agreements were entered into; as such, these options were considered to be an additional element of each swap agreement. However, according to GASB Statement No. 53, by exercising the aforementioned embedded options, certain critical

terms were changed (i.e. the fixed leg of the swap) of the associated interest rate swap agreements. GASB Statement No. 53 identifies a change in the critical terms of a derivative instrument as an event that terminates hedge accounting. In the instance of a termination event, GASB Statement No. 53 requires the Deferred Outflow of Resources associated with these effectively hedging swaps, which had previously been reported on the Balance Sheets, to be recognized as either a revenue or an expense on the Statements of Revenue, Expenses and Changes in Fund Net Assets.

The termination events, which had occurred during the year ended June 30, 2012, were significant transactions within the control of management that were infrequent in occurrence; therefore, the events meet the GASB definition of a Special Item. As a result, the recognition of the Deferred Outflow of Resources associated with these interest rate swaps as either income or expense has been reported as a Special Item on the Statements of Revenues, Expenses and Changes in Fund Net Assets. Simultaneously, the fair values of these swaps at the time of termination were reclassified on the Balance Sheet from Derivative Instrument – Interest Rate Swaps to Deferred Swap Borrowing. In accordance with GASB Statement No. 53, the Deferred Swap Borrowing account will be amortized and recognized as a component of operating income over the lives of the underlying interest rate swaps in order to recoup the effects of the Special Item expense over time.

The effects of the termination events described above and the ultimate effects of the resultant Special Item on the Agency's net assets represent non-cash transactions. At no time was the Agency required to relinquish or exchange cash or any other monetary assets because of the termination events and resultant Special Item.

See Note 8 – Special Item within the Notes to the Financial Statements for further details of these termination events.

HEMAP RESTART

On June 22, 2012, the Governor signed Senate Bill No. 1433 (Act 70). This bill authorizes 90% of the "Homeowner Assistance Settlement Agreement" to be appropriated to the HEMAP Program. HEMAP's share of these funds will total approximately \$60 million over a multi-year period. This bill provides sufficient funding to allow HEMAP to restart and will provide funding for the next several fiscal years.

ADDITIONAL INFORMATION

This discussion and analysis is intended to provide additional information regarding the activities of the Agency. Additional current or historical, audited or unaudited financial information can be found at the Agency's website at [www.phfa.org](http://www.phfa.org).

# BALANCE Sheets

|   | 2012              |                             |                                     |                  |                     |                  |                     |
|---|-------------------|-----------------------------|-------------------------------------|------------------|---------------------|------------------|---------------------|
|   | General Fund      | Multifamily Housing Program | Single Family Mortgage Loan Program | Insurance Fund   | Subtotal            | HEMAP            | Total               |
| <b>ASSETS</b>                                   |                   |                             |                                     |                  |                     |                  |                     |
| <b>Current assets:</b>                          |                   |                             |                                     |                  |                     |                  |                     |
| Cash and cash equivalents                       | \$ 75,786         | \$ 43,888                   | \$ 238,341                          | \$ 35,197        | \$ 393,212          | \$ 1             | \$ 393,213          |
| Restricted cash and cash equivalents            | 1,670             | 127,205                     | 38,808                              | -                | 167,683             | -                | 167,683             |
| Investments                                     | 119               | 35                          | 5,006                               | 6,003            | 11,163              | -                | 11,163              |
| Restricted investments                          | 46                | 446                         | 8,594                               | -                | 9,086               | -                | 9,086               |
| Accrued interest receivable on investments      | 212               | 305                         | 933                                 | 76               | 1,526               | -                | 1,526               |
| Mortgage loans receivable, net                  | -                 | 28,287                      | 81,684                              | -                | 109,971             | 7,244            | 117,215             |
| Other current assets                            | 1,819             | 2,968                       | -                                   | -                | 4,787               | 2,057            | 6,844               |
| Due from other funds                            | 49,514            | 30,123                      | -                                   | -                | 79,637              | -                | 79,637              |
| <b>Total current assets</b>                     | <b>129,166</b>    | <b>233,257</b>              | <b>373,366</b>                      | <b>41,276</b>    | <b>777,065</b>      | <b>9,302</b>     | <b>786,367</b>      |
| <b>Noncurrent assets:</b>                       |                   |                             |                                     |                  |                     |                  |                     |
| Investments                                     | 43,149            | 2,066                       | 116,408                             | 2,092            | 163,715             | -                | 163,715             |
| Restricted investments                          | -                 | -                           | 119,044                             | -                | 119,044             | -                | 119,044             |
| Mortgage loans receivable, net                  | -                 | 423,711                     | 3,886,449                           | -                | 4,310,160           | 48,482           | 4,358,642           |
| Capital assets, net                             | 31,523            | -                           | -                                   | -                | 31,523              | 1                | 31,524              |
| Other noncurrent assets                         | 25,866            | 1,884                       | 13,249                              | -                | 40,999              | 4                | 41,003              |
| Deferred outflow of resources                   | 1,172             | 13,247                      | 78,691                              | -                | 93,110              | -                | 93,110              |
| <b>Total noncurrent assets</b>                  | <b>101,710</b>    | <b>440,908</b>              | <b>4,213,841</b>                    | <b>2,092</b>     | <b>4,758,551</b>    | <b>48,487</b>    | <b>4,807,038</b>    |
| <b>Total assets</b>                             | <b>\$ 230,876</b> | <b>\$ 674,165</b>           | <b>\$ 4,587,207</b>                 | <b>\$ 43,368</b> | <b>\$ 5,535,616</b> | <b>\$ 57,789</b> | <b>\$ 5,593,405</b> |
| <b>LIABILITIES</b>                              |                   |                             |                                     |                  |                     |                  |                     |
| <b>Current liabilities:</b>                     |                   |                             |                                     |                  |                     |                  |                     |
| Bonds and notes payable, net                    | \$ -              | \$ 20,324                   | \$ 61,940                           | \$ -             | \$ 82,264           | \$ -             | \$ 82,264           |
| Accrued interest payable                        | 386               | 2,627                       | 38,313                              | -                | 41,326              | -                | 41,326              |
| Accounts payable and accrued expenses           | 1,940             | 53                          | 2,799                               | 158              | 4,950               | 514              | 5,464               |
| Escrow deposits and development reserves        | 25                | 28,099                      | 44,500                              | -                | 72,624              | -                | 72,624              |
| Other current liabilities                       | 54                | 1,069                       | 5,111                               | 300              | 6,534               | 480              | 7,014               |
| Due to other funds                              | -                 | -                           | 79,637                              | -                | 79,637              | -                | 79,637              |
| <b>Total current liabilities</b>                | <b>2,405</b>      | <b>52,172</b>               | <b>232,300</b>                      | <b>458</b>       | <b>287,335</b>      | <b>994</b>       | <b>288,329</b>      |
| <b>Noncurrent liabilities:</b>                  |                   |                             |                                     |                  |                     |                  |                     |
| Bonds and notes payable, net                    | 19,936            | 106,501                     | 3,891,843                           | -                | 4,018,280           | -                | 4,018,280           |
| Derivative instrument - Interest rate swaps     | 1,172             | 13,637                      | 82,346                              | -                | 97,155              | -                | 97,155              |
| Deferred swap borrowing                         | -                 | 2,747                       | 23,399                              | -                | 26,146              | -                | 26,146              |
| Development reserves                            | -                 | 85,691                      | -                                   | -                | 85,691              | -                | 85,691              |
| Other noncurrent liabilities                    | 18,599            | 178,736                     | 30,331                              | 2,740            | 230,406             | 26,395           | 256,801             |
| <b>Total noncurrent liabilities</b>             | <b>39,707</b>     | <b>387,312</b>              | <b>4,027,919</b>                    | <b>2,740</b>     | <b>4,457,678</b>    | <b>26,395</b>    | <b>4,484,073</b>    |
| <b>Total liabilities</b>                        | <b>42,112</b>     | <b>439,484</b>              | <b>4,260,219</b>                    | <b>3,198</b>     | <b>4,745,013</b>    | <b>27,389</b>    | <b>4,772,402</b>    |
| <b>NET ASSETS</b>                               |                   |                             |                                     |                  |                     |                  |                     |
| Invested in capital assets, net of related debt | 11,587            | -                           | -                                   | -                | 11,587              | 1                | 11,588              |
| Restricted by bond resolution or legislation    | -                 | 7,636                       | 174,220                             | -                | 181,856             | 30,399           | 212,255             |
| Unrestricted                                    | 177,177           | 227,045                     | 152,768                             | 40,170           | 597,160             | -                | 597,160             |
| <b>Total net assets</b>                         | <b>188,764</b>    | <b>234,681</b>              | <b>326,988</b>                      | <b>40,170</b>    | <b>790,603</b>      | <b>30,400</b>    | <b>821,003</b>      |
| <b>Total liabilities and net assets</b>         | <b>\$ 230,876</b> | <b>\$ 674,165</b>           | <b>\$ 4,587,207</b>                 | <b>\$ 43,368</b> | <b>\$ 5,535,616</b> | <b>\$ 57,789</b> | <b>\$ 5,593,405</b> |

The accompanying notes are an integral part of these financial statements.

|   | 2011              |                             |                                     |                  |                     |                  |                     |
|---|-------------------|-----------------------------|-------------------------------------|------------------|---------------------|------------------|---------------------|
|   | General Fund      | Multifamily Housing Program | Single Family Mortgage Loan Program | Insurance Fund   | Subtotal            | HEMAP            | Total               |
| <b>ASSETS</b>                                   |                   |                             |                                     |                  |                     |                  |                     |
| <b>Current assets:</b>                          |                   |                             |                                     |                  |                     |                  |                     |
| Cash and cash equivalents                       | \$ 67,399         | \$ 29,885                   | \$ 320,336                          | \$ 33,144        | \$ 450,764          | \$ 358           | \$ 451,122          |
| Restricted cash and cash equivalents            | 223               | 129,128                     | 59,795                              | -                | 189,146             | -                | 189,146             |
| Investments                                     | 8,223             | 6,183                       | -                                   | -                | 14,406              | -                | 14,406              |
| Restricted investments                          | 516               | 41                          | 140,871                             | -                | 141,428             | -                | 141,428             |
| Accrued interest receivable on investments      | 127               | 204                         | 1,062                               | 305              | 1,698               | -                | 1,698               |
| Mortgage loans receivable, net                  | -                 | 30,914                      | 82,098                              | -                | 113,012             | 8,472            | 121,484             |
| Other current assets                            | 4,120             | 42                          | 731                                 | -                | 4,893               | 186              | 5,079               |
| Due from other funds                            | 31,653            | 54,685                      | -                                   | -                | 86,338              | -                | 86,338              |
| <b>Total current assets</b>                     | <b>112,261</b>    | <b>251,082</b>              | <b>604,893</b>                      | <b>33,449</b>    | <b>1,001,685</b>    | <b>9,016</b>     | <b>1,010,701</b>    |
| <b>Noncurrent assets:</b>                       |                   |                             |                                     |                  |                     |                  |                     |
| Investments                                     | 28,989            | 5,785                       | 136,845                             | 7,085            | 178,704             | -                | 178,704             |
| Restricted investments                          | -                 | 5,102                       | -                                   | -                | 5,102               | -                | 5,102               |
| Mortgage loans receivable, net                  | -                 | 436,646                     | 4,190,821                           | -                | 4,627,467           | 56,659           | 4,684,126           |
| Capital assets, net                             | 32,437            | -                           | -                                   | -                | 32,437              | 2                | 32,439              |
| Other noncurrent assets                         | 21,411            | 2,565                       | 14,608                              | -                | 38,584              | 4                | 38,588              |
| Deferred outflow of resources                   | 1,358             | 13,560                      | 86,689                              | -                | 101,607             | -                | 101,607             |
| <b>Total noncurrent assets</b>                  | <b>84,195</b>     | <b>463,658</b>              | <b>4,428,963</b>                    | <b>7,085</b>     | <b>4,983,901</b>    | <b>56,665</b>    | <b>5,040,566</b>    |
| <b>Total assets</b>                             | <b>\$ 196,456</b> | <b>\$ 714,740</b>           | <b>\$ 5,033,856</b>                 | <b>\$ 40,534</b> | <b>\$ 5,985,586</b> | <b>\$ 65,681</b> | <b>\$ 6,051,267</b> |
| <b>LIABILITIES</b>                              |                   |                             |                                     |                  |                     |                  |                     |
| <b>Current liabilities:</b>                     |                   |                             |                                     |                  |                     |                  |                     |
| Bonds and notes payable, net                    | \$ -              | \$ 23,926                   | \$ 163,500                          | \$ -             | \$ 187,426          | \$ -             | \$ 187,426          |
| Accrued interest payable                        | 384               | 3,367                       | 40,842                              | -                | 44,593              | -                | 44,593              |
| Accounts payable and accrued expenses           | 2,778             | 86                          | 2,053                               | 2                | 4,919               | 814              | 5,733               |
| Escrow deposits and development reserves        | 82                | 22,336                      | 49,814                              | -                | 72,232              | -                | 72,232              |
| Other current liabilities                       | 1,770             | 14,600                      | 4,305                               | 300              | 20,975              | -                | 20,975              |
| Due to other funds                              | -                 | -                           | 86,338                              | -                | 86,338              | -                | 86,338              |
| <b>Total current liabilities</b>                | <b>5,014</b>      | <b>64,315</b>               | <b>346,852</b>                      | <b>302</b>       | <b>416,483</b>      | <b>814</b>       | <b>417,297</b>      |
| <b>Noncurrent liabilities:</b>                  |                   |                             |                                     |                  |                     |                  |                     |
| Bonds and notes payable, net                    | 19,933            | 144,786                     | 4,226,032                           | -                | 4,390,751           | -                | 4,390,751           |
| Derivative instrument - Interest rate swaps     | 1,358             | 14,138                      | 91,257                              | -                | 106,753             | -                | 106,753             |
| Deferred swap borrowing                         | -                 | -                           | -                                   | -                | -                   | -                | -                   |
| Development reserves                            | -                 | 98,164                      | -                                   | -                | 98,164              | -                | 98,164              |
| Other noncurrent liabilities                    | 14,432            | 156,063                     | 31,526                              | 2,211            | 204,232             | 23,620           | 227,852             |
| <b>Total noncurrent liabilities</b>             | <b>35,723</b>     | <b>413,151</b>              | <b>4,348,815</b>                    | <b>2,211</b>     | <b>4,799,900</b>    | <b>23,620</b>    | <b>4,823,520</b>    |
| <b>Total liabilities</b>                        | <b>40,737</b>     | <b>477,466</b>              | <b>4,695,667</b>                    | <b>2,513</b>     | <b>5,216,383</b>    | <b>24,434</b>    | <b>5,240,817</b>    |
| <b>NET ASSETS</b>                               |                   |                             |                                     |                  |                     |                  |                     |
| Invested in capital assets, net of related debt | 12,504            | -                           | -                                   | -                | 12,504              | 2                | 12,506              |
| Restricted by bond resolution or legislation    | -                 | 5,102                       | 133,242                             | -                | 138,344             | 41,245           | 179,589             |
| Unrestricted                                    | 143,215           | 232,172                     | 204,947                             | 38,021           | 618,355             | -                | 618,355             |
| <b>Total net assets</b>                         | <b>155,719</b>    | <b>237,274</b>              | <b>338,189</b>                      | <b>38,021</b>    | <b>769,203</b>      | <b>41,247</b>    | <b>810,450</b>      |
| <b>Total liabilities and net assets</b>         | <b>\$ 196,456</b> | <b>\$ 714,740</b>           | <b>\$ 5,033,856</b>                 | <b>\$ 40,534</b> | <b>\$ 5,985,586</b> | <b>\$ 65,681</b> | <b>\$ 6,051,267</b> |

Statements of  
**REVENUES, EXPENSES and  
CHANGES IN FUND NET ASSETS**

|                                      | 2012          |                             |                                     |                |                |                 |                |
|--------------------------------------|---------------|-----------------------------|-------------------------------------|----------------|----------------|-----------------|----------------|
|                                      | General Fund  | Multifamily Housing Program | Single Family Mortgage Loan Program | Insurance Fund | Subtotal       | HEMAP           | Total          |
| <b>Operating revenues:</b>           |               |                             |                                     |                |                |                 |                |
| Interest income on mortgage loans    | \$ 20         | \$ 21,746                   | \$ 180,167                          | \$ -           | \$ 201,933     | \$ 633          | \$ 202,566     |
| Program income and fees              | 48,581        | 672                         | 4,138                               | 1,936          | 55,327         | 2,145           | 57,472         |
| Investment income                    | 185           | 47                          | 11,561                              | 548            | 12,341         | -               | 12,341         |
| Swap borrowing income                | -             | 313                         | 821                                 | -              | 1,134          | -               | 1,134          |
| Net increase (decrease)              |               |                             |                                     |                |                |                 |                |
| in fair value of investments         | 14,278        | 107                         | 4,530                               | 265            | 19,180         | -               | 19,180         |
| Net increase (decrease)              |               |                             |                                     |                |                |                 |                |
| in fair value of swaps               | -             | 188                         | 913                                 | -              | 1,101          | -               | 1,101          |
| Federal program awards               | -             | 420,877                     | 3,558                               | -              | 424,435        | 52,319          | 476,754        |
| <b>Total operating revenues</b>      | <b>63,064</b> | <b>443,950</b>              | <b>205,688</b>                      | <b>2,749</b>   | <b>715,451</b> | <b>55,097</b>   | <b>770,548</b> |
| <b>Operating expenses:</b>           |               |                             |                                     |                |                |                 |                |
| Interest expense on bonds and notes  | 739           | 6,752                       | 167,041                             | -              | 174,532        | -               | 174,532        |
| Salaries and related benefits        | 23,672        | -                           | -                                   | -              | 23,672         | 1,646           | 25,318         |
| OPEB liability expense               | 3,707         | -                           | -                                   | -              | 3,707          | 506             | 4,213          |
| Financing expenses                   | -             | 1,480                       | 15,655                              | -              | 17,135         | -               | 17,135         |
| General and administrative           | 8,001         | 2,502                       | 1,638                               | 600            | 12,741         | 497             | 13,238         |
| Provision for loan loss              | -             | 3,000                       | 5,000                               | -              | 8,000          | 10,976          | 18,976         |
| Early extinguishment of debt         | -             | 42                          | 2,507                               | -              | 2,549          | -               | 2,549          |
| Federal program expense              | -             | 420,877                     | 3,558                               | -              | 424,435        | 52,319          | 476,754        |
| <b>Total operating expenses</b>      | <b>36,119</b> | <b>434,653</b>              | <b>195,399</b>                      | <b>600</b>     | <b>666,771</b> | <b>65,944</b>   | <b>732,715</b> |
| <b>Operating income (loss)</b>       | <b>26,945</b> | <b>9,297</b>                | <b>10,289</b>                       | <b>2,149</b>   | <b>48,680</b>  | <b>(10,847)</b> | <b>37,833</b>  |
| <b>Special item and transfers:</b>   |               |                             |                                     |                |                |                 |                |
| Special item; investment loss        |               |                             |                                     |                |                |                 |                |
| on swap termination                  | -             | (3,060)                     | (24,220)                            | -              | (27,280)       | -               | (27,280)       |
| Interfund transfers                  | 6,100         | (8,830)                     | 2,730                               | -              | -              | -               | -              |
| <b>Change in Net Assets</b>          | <b>33,045</b> | <b>(2,593)</b>              | <b>(11,201)</b>                     | <b>2,149</b>   | <b>21,400</b>  | <b>(10,847)</b> | <b>10,553</b>  |
| Total net assets - beginning of year | 155,719       | 237,274                     | 338,189                             | 38,021         | 769,203        | 41,247          | 810,450        |
| Total net assets - end of year       | \$ 188,764    | \$ 234,681                  | \$ 326,988                          | \$ 40,170      | \$ 790,603     | \$ 30,400       | \$ 821,003     |

The accompanying notes are an integral part of these financial statements.

|                                      | 2011          |                             |                                     |                |                |                |                |
|--------------------------------------|---------------|-----------------------------|-------------------------------------|----------------|----------------|----------------|----------------|
|                                      | General Fund  | Multifamily Housing Program | Single Family Mortgage Loan Program | Insurance Fund | Subtotal       | HEMAP          | Total          |
| <b>Operating revenues:</b>           |               |                             |                                     |                |                |                |                |
| Interest income on mortgage loans    | \$ -          | \$ 25,388                   | \$ 180,653                          | \$ -           | \$ 206,041     | \$ 687         | \$ 206,728     |
| Program income and fees              | 40,890        | 11,072                      | 3,664                               | 1,501          | 57,127         | 10,958         | 68,085         |
| Investment income                    | 1,265         | (99)                        | 10,998                              | 504            | 12,668         | 4              | 12,672         |
| Swap borrowing income                | -             | -                           | -                                   | -              | -              | -              | -              |
| Net increase (decrease)              |               |                             |                                     |                |                |                |                |
| in fair value of investments         | (1,152)       | 495                         | 2,498                               | (445)          | 1,396          | -              | 1,396          |
| Net increase (decrease)              |               |                             |                                     |                |                |                |                |
| in fair value of swaps               | -             | 440                         | 4,655                               | -              | 5,095          | -              | 5,095          |
| Federal program awards               | -             | 450,225                     | 7,619                               | -              | 457,844        | 489            | 458,333        |
| <b>Total operating revenues</b>      | <b>41,003</b> | <b>487,521</b>              | <b>210,087</b>                      | <b>1,560</b>   | <b>740,171</b> | <b>12,138</b>  | <b>752,309</b> |
| <b>Operating expenses:</b>           |               |                             |                                     |                |                |                |                |
| Interest expense on bonds and notes  | 762           | 8,709                       | 172,201                             | -              | 181,672        | -              | 181,672        |
| Salaries and related benefits        | 23,396        | -                           | -                                   | -              | 23,396         | 3,051          | 26,447         |
| OPEB liability expense               | 3,170         | -                           | -                                   | -              | 3,170          | 432            | 3,602          |
| Financing expenses                   | 51            | 829                         | 9,226                               | -              | 10,106         | -              | 10,106         |
| General and administrative           | 5,288         | 2,301                       | 1,528                               | 600            | 9,717          | 953            | 10,670         |
| Provision for loan loss              | -             | 3,100                       | 5,000                               | -              | 8,100          | 11,252         | 19,352         |
| Early extinguishment of debt         | -             | 29                          | 2,734                               | -              | 2,763          | -              | 2,763          |
| Federal program expense              | -             | 450,225                     | 7,619                               | -              | 457,844        | 489            | 458,333        |
| <b>Total operating expenses</b>      | <b>32,667</b> | <b>465,193</b>              | <b>198,308</b>                      | <b>600</b>     | <b>696,768</b> | <b>16,177</b>  | <b>712,945</b> |
| <b>Operating income (loss)</b>       | <b>8,336</b>  | <b>22,328</b>               | <b>11,779</b>                       | <b>960</b>     | <b>43,403</b>  | <b>(4,039)</b> | <b>39,364</b>  |
| <b>Special item and transfers:</b>   |               |                             |                                     |                |                |                |                |
| Special item; investment loss        |               |                             |                                     |                |                |                |                |
| on swap termination                  | -             | -                           | -                                   | -              | -              | -              | -              |
| Interfund transfers                  | 8,123         | (31,827)                    | 23,704                              | -              | -              | -              | -              |
| <b>Change in Net Assets</b>          | <b>16,459</b> | <b>(9,499)</b>              | <b>35,483</b>                       | <b>960</b>     | <b>43,403</b>  | <b>(4,039)</b> | <b>39,364</b>  |
| Total net assets - beginning of year | 139,260       | 246,773                     | 302,706                             | 37,061         | 725,800        | 45,286         | 771,086        |
| Total net assets - end of year       | \$ 155,719    | \$ 237,274                  | \$ 338,189                          | \$ 38,021      | \$ 769,203     | \$ 41,247      | \$ 810,450     |

Statements of  
**CASH FLOWS**

|  | 2012         |                             |                                     |                |            |          |            |
|--|--------------|-----------------------------|-------------------------------------|----------------|------------|----------|------------|
|  | General Fund | Multifamily Housing Program | Single Family Mortgage Loan Program | Insurance Fund | Subtotal   | HEMAP    | Total      |
| <b>Cash Flows From Operating Activities</b>                    |              |                             |                                     |                |            |          |            |
| Receipts of mortgage loan payments                             | \$ -         | \$ 77,076                   | \$ 592,197                          | \$ -           | \$ 669,273 | \$ 6,930 | \$ 676,203 |
| Receipts from fees and other income                            | 48,516       | 571                         | 4,267                               | 2,165          | 55,519     | 2,145    | 57,664     |
| Receipts from interest on mortgages                            | -            | 21,746                      | 180,167                             | -              | 201,913    | 633      | 202,546    |
| Receipt of escrow and development reserves                     | 2,394        | 2,432                       | (5,703)                             | -              | (877)      | -        | (877)      |
| Payments for mortgages and purchases                           | -            | (64,514)                    | (292,411)                           | 85             | (356,840)  | (8,501)  | (365,341)  |
| Payments to employees and suppliers                            | (37,155)     | (6,260)                     | (14,457)                            | -              | (57,872)   | (4,298)  | (62,170)   |
| Net cash provided by (used in) operating activities            | 13,755       | 31,051                      | 464,060                             | 2,250          | 511,116    | (3,091)  | 508,025    |
| <b>Cash Flows From Noncapital Financing Activities</b>         |              |                             |                                     |                |            |          |            |
| Proceeds from the sale of bonds                                | -            | -                           | 81,705                              | -              | 81,705     | -        | 81,705     |
| Payments for retirement of bonds and notes                     | -            | (41,929)                    | (519,961)                           | -              | (561,890)  | -        | (561,890)  |
| Payments of bonds and notes interest                           | -            | (7,492)                     | (169,570)                           | -              | (177,062)  | -        | (177,062)  |
| Transfers from (to) other funds                                | (11,761)     | 15,732                      | (3,971)                             | -              | -          | 2,734    | 2,734      |
| Net cash provided by (used in) noncapital financing activities | (11,761)     | (33,689)                    | (611,797)                           | -              | (657,247)  | 2,734    | (654,513)  |
| <b>Cash Flows From Capital Financing Activities</b>            |              |                             |                                     |                |            |          |            |
| Purchases of capital assets                                    | (303)        | -                           | -                                   | -              | (303)      | -        | (303)      |
| Interest paid on capital debt                                  | (734)        | -                           | -                                   | -              | (734)      | -        | (734)      |
| Net cash used in capital financing activities                  | (1,037)      | -                           | -                                   | -              | (1,037)    | -        | (1,037)    |
| <b>Cash Flows From Investing Activities</b>                    |              |                             |                                     |                |            |          |            |
| Proceeds from the sale or maturity of investments              | 8,692        | 40,676                      | 90,473                              | -              | 139,841    | -        | 139,841    |
| Investment interest received                                   | 185          | 47                          | 11,561                              | 548            | 12,341     | -        | 12,341     |
| Purchases of investments                                       | -            | (26,005)                    | (57,279)                            | (745)          | (84,029)   | -        | (84,029)   |
| Net cash provided by (used in) investing activities            | 8,877        | 14,718                      | 44,755                              | (197)          | 68,153     | -        | 68,153     |
| Net increase (decrease) in cash and cash equivalents           | 9,834        | 12,080                      | (102,982)                           | 2,053          | (79,015)   | (357)    | (79,372)   |
| Cash and cash equivalents, beginning of year                   | 67,622       | 159,013                     | 380,131                             | 33,144         | 639,910    | 358      | 640,268    |
| Cash and cash equivalents, end of year                         | \$ 77,456    | \$ 171,093                  | \$ 277,149                          | \$ 35,197      | \$ 560,895 | \$ 1     | \$ 560,896 |

The accompanying notes are an integral part of these financial statements.

|  | 2011         |                             |                                     |                |             |          |             |
|--|--------------|-----------------------------|-------------------------------------|----------------|-------------|----------|-------------|
|  | General Fund | Multifamily Housing Program | Single Family Mortgage Loan Program | Insurance Fund | Subtotal    | HEMAP    | Total       |
| <b>Cash Flows From Operating Activities</b>                    |              |                             |                                     |                |             |          |             |
| Receipts of mortgage loan payments                             | \$ -         | \$ 230,368                  | \$ 481,018                          | \$ -           | \$ 711,386  | \$ 7,117 | \$ 718,503  |
| Receipts from fees and other income                            | 36,301       | 11,079                      | 3,806                               | 1,234          | 52,420      | 10,980   | 63,400      |
| Receipts from interest on mortgages                            | -            | 25,388                      | 180,653                             | -              | 206,041     | 1,271    | 207,312     |
| Receipt of escrow and development reserves                     | 1,970        | (1,316)                     | 8,695                               | -              | 9,349       | -        | 9,349       |
| Payments for mortgages and purchases                           | -            | (200,096)                   | (815,684)                           | -              | (1,015,780) | (28,758) | (1,044,538) |
| Payments to employees and suppliers                            | (51,390)     | (5,709)                     | (22,566)                            | (219)          | (79,884)    | (4,333)  | (84,217)    |
| Net cash provided by (used in) operating activities            | (13,119)     | 59,714                      | (164,078)                           | 1,015          | (116,468)   | (13,723) | (130,191)   |
| <b>Cash Flows From Noncapital Financing Activities</b>         |              |                             |                                     |                |             |          |             |
| Proceeds from the sale of bonds                                | -            | -                           | 595,590                             | -              | 595,590     | -        | 595,590     |
| Payments for retirement of bonds and notes                     | -            | (51,143)                    | (769,176)                           | -              | (820,319)   | -        | (820,319)   |
| Payments of bonds and notes interest                           | -            | (9,643)                     | (172,906)                           | -              | (182,549)   | -        | (182,549)   |
| Transfers from (to) other funds                                | 42,704       | (47,105)                    | 9,740                               | -              | 5,339       | 13,620   | 18,959      |
| Net cash provided by (used in) noncapital financing activities | 42,704       | (107,891)                   | (336,752)                           | -              | (401,939)   | 13,620   | (388,319)   |
| <b>Cash Flows From Capital Financing Activities</b>            |              |                             |                                     |                |             |          |             |
| Purchases of capital assets                                    | (373)        | -                           | -                                   | -              | (373)       | -        | (373)       |
| Interest paid on capital debt                                  | (759)        | -                           | -                                   | -              | (759)       | -        | (759)       |
| Net cash used in capital financing activities                  | (1,132)      | -                           | -                                   | -              | (1,132)     | -        | (1,132)     |
| <b>Cash Flows From Investing Activities</b>                    |              |                             |                                     |                |             |          |             |
| Proceeds from the sale or maturity of investments              | 15,874       | 13,147                      | 104,561                             | -              | 133,582     | -        | 133,582     |
| Investment interest received                                   | 5,798        | (99)                        | 10,998                              | 504            | 17,201      | 4        | 17,205      |
| Purchases of investments                                       | (3,315)      | (16,003)                    | (198,579)                           | (3,999)        | (221,896)   | -        | (221,896)   |
| Net cash provided by (used in) investing activities            | 18,357       | (2,955)                     | (83,020)                            | (3,495)        | (71,113)    | 4        | (71,109)    |
| Net increase (decrease) in cash and cash equivalents           | 46,810       | (51,132)                    | (583,850)                           | (2,480)        | (590,652)   | (99)     | (590,751)   |
| Cash and cash equivalents, beginning of year                   | 20,812       | 210,145                     | 963,981                             | 35,624         | 1,230,562   | 457      | 1,231,019   |
| Cash and cash equivalents, end of year                         | \$ 67,622    | \$ 159,013                  | \$ 380,131                          | \$ 33,144      | \$ 639,910  | \$ 358   | \$ 640,268  |

Statements of  
**CASH FLOWS** *(continued)*

|  | 2012         |                             |                                     |                |            |             |            |
|--|--------------|-----------------------------|-------------------------------------|----------------|------------|-------------|------------|
|  | General Fund | Multifamily Housing Program | Single Family Mortgage Loan Program | Insurance Fund | Subtotal   | HEMAP       | Total      |
| <b>Reconciliation of operating income (loss) to net cash provided by (used in) operating activities:</b> |              |                             |                                     |                |            |             |            |
| Operating income (loss)  | \$ 26,945    | \$ 9,297                    | \$ 10,289                           | \$ 2,149       | \$ 48,680  | \$ (10,847) | \$ 37,833  |
| Investment interest  | (185)        | (47)                        | (11,561)                            | (548)          | (12,341)   | -           | (12,341)   |
| Swap borrowing income  | -            | (313)                       | (821)                               | -              | (1,134)    | -           | (1,134)    |
| Net change in fair value of investments  | (14,278)     | (107)                       | (4,530)                             | (265)          | (19,180)   | -           | (19,180)   |
| Net change in fair value of swaps  | -            | (188)                       | (913)                               | -              | (1,101)    | -           | (1,101)    |
| Interest expense on bonds  | 739          | 6,752                       | 167,041                             | -              | 174,532    | -           | 174,532    |
| Provision for loan loss  | -            | 3,000                       | 5,000                               | -              | 8,000      | 10,976      | 18,976     |
| Depreciation   | 1,217        | -                           | -                                   | -              | 1,217      | 1           | 1,218      |
| Early extinguishment of debt   | -            | 42                          | 2,507                               | -              | 2,549      | -           | 2,549      |
| Changes in assets and liabilities:   |              |                             |                                     |                |            |             |            |
| Mortgage loans receivable, net   | -            | 12,562                      | 299,786                             | -              | 312,348    | (1,571)     | 310,777    |
| Accrued interest receivable on investments   | (85)         | (101)                       | 129                                 | 229            | 172        | -           | 172        |
| Other assets   | (2,154)      | (2,245)                     | 2,090                               | -              | (2,309)    | (1,871)     | (4,180)    |
| Accounts payable and accrued expenses  | (838)        | (33)                        | 746                                 | 156            | 31         | (1,212)     | (1,181)    |
| Escrow deposits and development reserves   | (57)         | (6,710)                     | (5,314)                             | -              | (12,081)   | -           | (12,081)   |
| Other liabilities  | 2,451        | 9,142                       | (389)                               | 529            | 11,733     | 1,433       | 13,166     |
| Net cash provided by (used in) operating activities  | \$ 13,755    | \$ 31,051                   | \$ 464,060                          | \$ 2,250       | \$ 511,116 | \$ (3,091)  | \$ 508,025 |

|  | 2011         |                             |                                     |                |              |             |              |
|--|--------------|-----------------------------|-------------------------------------|----------------|--------------|-------------|--------------|
|  | General Fund | Multifamily Housing Program | Single Family Mortgage Loan Program | Insurance Fund | Subtotal     | HEMAP       | Total        |
| <b>Reconciliation of operating income (loss) to net cash provided by (used in) operating activities:</b> |              |                             |                                     |                |              |             |              |
| Operating income (loss)  | \$ 8,336     | \$ 22,328                   | \$ 11,779                           | \$ 960         | \$ 43,403    | \$ (4,039)  | \$ 39,364    |
| Investment interest  | (5,798)      | 99                          | (10,998)                            | (504)          | (17,201)     | (4)         | (17,205)     |
| Swap borrowing income  | -            | -                           | -                                   | -              | -            | -           | -            |
| Net change in fair value of investments  | 1,152        | (495)                       | (2,498)                             | 445            | (1,396)      | 4           | (1,392)      |
| Net change in fair value of swaps  | -            | (440)                       | (4,655)                             | -              | (5,095)      | -           | (5,095)      |
| Interest expense on bonds  | 762          | 8,709                       | 172,201                             | -              | 181,672      | -           | 181,672      |
| Provision for loan loss  | -            | 3,100                       | 5,000                               | -              | 8,100        | 11,252      | 19,352       |
| Depreciation   | 1,285        | -                           | -                                   | -              | 1,285        | 2           | 1,287        |
| Early extinguishment of debt   | -            | 29                          | 2,734                               | -              | 2,763        | -           | 2,763        |
| Changes in assets and liabilities:   |              |                             |                                     |                |              |             |              |
| Mortgage loans receivable, net   | -            | 27,172                      | (339,666)                           | -              | (312,494)    | (21,645)    | (334,139)    |
| Accrued interest receivable on investments   | (56)         | 7                           | 142                                 | (267)          | (174)        | -           | (174)        |
| Other assets   | (19,919)     | 544                         | (7,393)                             | -              | (26,768)     | 24          | (26,744)     |
| Accounts payable and accrued expenses  | (851)        | (23)                        | 581                                 | -              | (293)        | 99          | (194)        |
| Escrow deposits and development reserves   | 1,970        | (1,316)                     | 8,695                               | 381            | 9,730        | -           | 9,730        |
| Other liabilities  | -            | -                           | -                                   | -              | -            | 584         | 584          |
| Net cash provided by (used in) operating activities  | \$ (13,119)  | \$ 59,714                   | \$ (164,078)                        | \$ 1,015       | \$ (116,468) | \$ (13,723) | \$ (130,191) |

# Notes to FINANCIAL STATEMENTS

## 1. Reporting Entity

The Pennsylvania Housing Finance Agency ("Agency") is a component unit of the Commonwealth of Pennsylvania as described in Governmental Accounting Standards Board ("GASB") Statement No. 14, *The Financial Reporting Entity*, as amended by GASB Statement No. 39, *Determining whether Certain Organizations are Component Units*. The Agency's financial information is discretely presented in the Commonwealth's financial statements, but the Agency is not considered part of the Commonwealth's primary government.

The Agency was created by the General Assembly in 1972 to provide affordable housing for older adults, persons and families of modest means and persons with disabilities. Pursuant to the Housing Finance Agency Law, Act of 1959, P. L. 1688, No. 620 ("Act"), as amended, the Agency is authorized and empowered, among other things, to finance the construction and rehabilitation of housing units for persons and families of low and moderate income, persons with special needs or the elderly who receive assistance from federal government programs.

The Act was amended to authorize the Agency to make or purchase mortgage loans to finance the purchase, construction, improvement or rehabilitation of owner-occupied single-family residences and to finance the construction and rehabilitation of housing units without requiring the housing units to be subsidized or assisted by a federal government program.

The initial legislation and subsequent amendments grant the Agency the power to issue debt to finance its programs and operations. Debt obligations issued under the provisions of the Act are not a debt or liability of the Commonwealth of Pennsylvania or any of its political subdivisions or a pledge of the faith and credit of the Commonwealth of Pennsylvania or any of its political subdivisions.

The Board of the Pennsylvania Housing Finance Agency sets policy and oversees the organization's operations. The Board has 14 members. The Secretary of Banking, the Secretary of Community and Economic Development, the Secretary of Public Welfare, and the State Treasurer serve by virtue of their offices. Four members are named to the Board by the majority and minority leaders of the State Senate and House of Representatives. Six private citizen members are appointed by the Governor and confirmed by the State Senate.

## 2. Summary of Significant Accounting Policies

### BASIS OF ACCOUNTING

The Agency's basic financial statements are prepared in accordance with GASB Statement No. 34, *Basic Financial Statements – and Management's Discussion and Analysis – for State and Local Governments*, as amended. Using the economic resources measurement focus and the accrual basis of accounting, revenues are recorded when earned, regardless of when the cash flow takes place. Expenses are charged as incurred, except those directly related to mortgage loan or program originations, which are deferred, netted against fee income for mortgage loans originated and amortized over the contractual life of the related mortgage loan or program.

The Agency complies with GASB pronouncements in conformity with GASB Statement No. 20, *Accounting and Reporting for Proprietary Funds and Other Governmental Entities that Use Proprietary Fund Accounting*, which was issued to give guidance in determining generally, accepted accounting principles for governmental proprietary funds. It provides that all proprietary funds follow all Financial Accounting Standards Board ("FASB") pronouncements issued prior to November 30, 1989, unless they conflict with

GASB pronouncements. It also provides that the governmental unit may elect whether to follow FASB pronouncements after that date. The Agency has elected not to follow FASB pronouncements issued after November 30, 1989.

### DESCRIPTION OF FUNDS

The accounts of the Agency are structured as separate enterprise funds, each representing a separate accounting entity. The Agency's resources are allocated to these funds based on legal responsibility, accountability and management designation, summarized as follows:

**General Fund** – Consists of a group of accounts used to record the receipt of income not directly pledged to the repayment of specific bonds and the payment of expenses related to the Agency's administrative functions, including salary and related benefits.

**Multifamily Housing Program** – Records the activity related to financing of the construction, rehabilitation or operational expenses of multifamily rental housing developments generally designed for persons or families of low and moderate income or the elderly.

**Single Family Mortgage Loan Program** – Records the transactions related to providing capital for the purchase and servicing of mortgage loans for owner-occupied, single-family residences for persons or families of low and moderate income.

**Insurance Fund** – The Agency provides primary mortgage insurance coverage through this fund for single-family borrowers that are unable to obtain insurance from other sources.

**Homeowners' Emergency Mortgage Assistance Program ("HEMAP")** – Created by Act 91 of the General Assembly to provide emergency mortgage assistance loans to mortgagors facing foreclosure because of circumstances beyond their control.

### CASH AND CASH EQUIVALENTS

Cash includes cash on hand, cash deposits and checking account balances. Cash equivalents are defined as short-term investments with original maturities of three months or less that are readily convertible to known amounts of cash, which include money market investments.

### INVESTMENTS

In accordance with GASB Statement No. 31, *Accounting and Financial Reporting for Certain Investments and for External Investment Pools*, investments are reported at fair value on the Balance Sheets. Changes in the fair values are recognized separately in the Statements of Revenues, Expenses and Changes in Fund Net Assets. Fair value is determined by reference to published market prices and quotations, where available, at the closing of each reporting period.

### RESTRICTED CASH, CASH EQUIVALENTS AND INVESTMENTS

Cash, cash equivalents and investments classified as restricted on the Balance Sheets are restricted primarily by escrow agreements, bond resolutions, debt servicing agreements or other contractual agreements. The Agency holds monies from multifamily property owners and single-family homeowners for payments of real estate taxes, property insurance and operating reserves. The Agency collects mortgage payments on behalf of mortgagees for whom the Agency acts as a servicer. The Agency maintains funds, restricted as to their use, to comply with bond debt capital reserve fund requirements.

### MORTGAGE LOANS RECEIVABLE, NET OF ALLOWANCE FOR POTENTIAL LOAN LOSS

Mortgage loans receivable are carried at amounts disbursed plus accrued interest, unamortized loan amortization cost and

premiums, less repayments and allowance for loan losses, if any. The current portion of mortgage loans receivable represents the contractual amount due within the next year. The allowance for loan losses is determined based upon management's evaluation of mortgage loans receivable and construction advances. Factors considered by management include the estimated fair values of the properties that represent collateral, mortgage insurance coverage on the collateral, the financial condition of the borrower and the economy as a whole. While management uses available information to recognize losses on mortgage loans, future additions to the allowance may be necessary based on changes in economic conditions.

#### REAL ESTATE OWNED

During the normal course of business, the Agency acquires and holds for sale single-family real estate because of foreclosure, acceptance of a deed in lieu of foreclosure or other defaults of nonperforming mortgage loans. The outstanding mortgage balances attributable to these properties, stated at cost, are included as mortgage loans receivable on the Balance Sheets of the Single Family Mortgage Loan Program. In addition to the potential recovery from the sale of real estate owned, are recoveries from the U.S. Department of Housing and Urban Development, other federal government programs or private mortgage insurance.

#### CAPITAL ASSETS

The Agency capitalizes capital assets with an initial cost of \$1 or more. Depreciation is calculated using the straight-line method over the estimated useful lives, which ranges from 5 to 45 years. When capital assets are disposed, the cost and related accumulated depreciation are removed from the accounts and any resulting gain or loss is recorded as a revenue or expense.

#### DUE TO AND DUE FROM OTHER FUNDS AND INTERFUND TRANSFERS

To meet liquidity requirements of individual funds, the Agency transfers funds to and from the separate enterprise funds. The Agency makes interfund transfers to the extent that such transfers are not required to meet the Agency's debt obligations and if such transfers are not in violation of the terms of bond resolutions or indentures. Transactions which have not been settled at the year-end are recorded as due to or due from other funds.

#### OTHER ASSETS AND OTHER LIABILITIES

Accounts that do not fit into the classifications on the Balance Sheets are reported as other assets and other liabilities. Other assets consist mainly of net pension assets, federal funding receivables, prepaid expenses and the deferred costs of bond issuance. Other liabilities consist of escrow deposits, deferred revenues, OPEB obligations, deferred federal funding and accrued expenses.

#### BONDS AND NOTES PAYABLE, NET OF DISCOUNTS AND LOSS ON REFUNDING

The Agency issues bonds to provide capital for its mortgage programs and other uses consistent with its mission. The bonds are secured by the revenues, investments, mortgage loans and other assets in the fund or accounts established by the respective security agreements. Outstanding bonds are stated at their unpaid balance less any unamortized discounts and unamortized deferred loss of refunding. The current portion of bonds and notes payable represents the principal payable within the next year.

#### INTEREST RATE SWAP AGREEMENTS

The Agency enters into interest rate swap agreements with various counterparties to hedge the interest rate exposure associated with variable-rate debt and reduce overall borrowing costs. The interest rate swap agreements are structured whereby the Agency pays the counterparty a fixed interest rate in exchange for a variable interest rate payment from the counter-party. In accordance with GASB Statement No. 53, *Accounting and Financial Reporting for Derivative Instruments*, interest rate swap agreements are stated at fair value on the Balance Sheets. The fair value of hedging derivative instruments is presented on the Balance Sheets as Derivative Instrument – Interest Rate Swaps, and changes in fair values are presented on the Balance Sheets as Deferred Outflow of Resources. The fair values of investment derivative instruments are presented as Derivative Instrument – Interest Rate Swaps on the Balance Sheets; however, the changes in fair values are no longer deferred, but recognized as a revenue or expense. In the instance of termination events, fair value of the interest rate swaps at the time of termination are reclassified on the Balance Sheet from Derivative Instrument – Interest Rate Swaps to Deferred Swap Borrowing and the values at the time of termination recorded as a Special Item expense. In accordance with GASB Statement No. 53, the Deferred Swap Borrowing account will be amortized and recognized as revenue over the lives of the underlying interest rate swaps in order to recoup the effects of the Special Item expense over time.

#### DEVELOPMENT RESERVES AND ESCROW DEPOSITS

The Agency holds, in escrow, monthly deposits from the single-family homeowners and multifamily developments for payments of real estate taxes, property insurance and mortgage insurance. Development reserves represent operating reserves for repairs and replacement, property improvements and operating deficit reserves.

#### NET ASSETS

Net assets are classified in the following three components:

##### **Invested in Capital Assets, Net of Related Debt –**

This component consists of capital assets, net of accumulated depreciation, reduced by the outstanding balances of any debt that is attributable to the acquisition, construction or improvement of those assets.

##### **Restricted –**

Consists of net assets with constraints placed on their use by (1) Agency bond resolutions or external groups, such as creditors, grantors, laws or regulations of other governments or (2) law through enabling legislation in accordance with GASB Statement No. 46, *Net Assets Restricted by Enabling Legislation*, an amendment of GASB Statement No. 34.

##### **Unrestricted –**

Consists of net assets that do not meet the definition of invested in capital assets, net of related debt or restricted. This component includes net assets designated for specific purposes by the Members of the Board.

When both restricted and unrestricted resources are available in a fund, it is the Agency's policy to spend restricted resources to the extent allowed and only spend unrestricted resources when needed.

#### OPERATING REVENUES AND EXPENSES

The initial legislation and subsequent amendments that created the Agency grant the authority to issue debt to finance its Multifamily Housing and Single Family Mortgage Loan programs. Additionally, the Agency's statutory purpose includes the authority to act as a conduit for federal financial assistance programs throughout the Commonwealth. The Agency records all revenue from mortgage and loan activity, mortgage servicing, grant program administration, investment income and gains on the sale of pooled loans to Government National Mortgage Association as

operating revenues. The costs of providing these programs are recorded as operating expenses. The General Funds records revenue and expenses for salaries, benefits, GNMA pooling activity and other operational revenue and expenses that are not directly related to mortgage loan programs.

#### FEDERAL PROGRAM AWARDS AND EXPENSES

The Agency follows GASB Statement No. 24, *Accounting and Financial Reporting for Certain Grants and Other Financial Assistance*. GASB Statement No. 24 requires that all cash pass-through grants received by a governmental entity be reported in its financial statements. The Agency receives program grants and other federal financial assistance to transfer to various secondary recipients in the Commonwealth of Pennsylvania. The Agency receives administrative fees for the oversight of award distribution, monitoring of subrecipients, reporting to federal agencies and costs for required independent annual audits of the federal awards, which are recorded to program income and fees on the Statements of Revenues, Expenses and Changes in Fund Net Assets.

#### INTEREST INCOME AND ARBITRAGE LIABILITY

Interest recorded for mortgage loans and construction advances is based upon the constant yield method. Multifamily Housing and Single Family Mortgage Loan Program loans more than 180 days delinquent in scheduled payments are considered nonperforming mortgage loans, which result in the cessation of recognition of additional interest on such mortgage loans.

Investment interest income is recognized over the remaining time to maturity of investment securities. Federal income tax rules limit the investment and loan yields that the Agency may retain for its own use from investing the proceeds from certain of its tax-exempt bond issues. Investment earnings above the arbitrage bond yield are payable to the U.S. Treasury and are recorded as other liabilities on the Balance Sheets.

#### PENSION PLAN AND OTHER POSTEMPLOYMENT BENEFITS EXPENSE

GASB Statement No. 25, *Financial Reporting for Defined Benefit Pension Plans and Note Disclosures for Defined Contribution Plans* and GASB Statement No. 27, *Accounting for Pensions by State and Local Governmental Employers*, as amended by GASB Statement No. 50, *Pension Disclosures*, require the Agency to measure and disclose amounts for annual pension cost and net pension obligations. The funding policy is to pay actuarially determined periodic contributions so that sufficient assets will be available to pay benefits when due. Pension expenses are recorded as salaries and related benefits on the Statements of Revenues, Expenses and Changes in Fund Net Assets.

GASB Statement No. 45, *Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pension*, requires the Agency to establish standards for the measurement, recognition and disclosure of other postemployment benefits (“OPEB”) expenses and related liabilities (assets) and note disclosures in the financial reports. The Agency does not fund its OPEB liability; rather, the Agency maintains health insurance for its retirees on a pay-as-you-go basis. The Agency records OPEB liability expense in accordance with GASB 45 on the Statements of Revenues, Expenses and Changes in Fund Net Assets.

#### COMPENSATED ABSENCES

Employees earn vacation and illness leave benefits. Upon separation of service, employees will be compensated for accumulated leave balances, limited by Agency policy. Compensated absence leave is recorded as an accrued expense in the period earned as required by GASB Statement No. 16, *Accounting for Compensated Absences*.

#### DEBT ISSUANCE COSTS, DISCOUNTS AND OTHER RELATED COSTS

The Agency capitalizes costs related to bond issuance, reports those costs as deferred assets and amortizes the costs to interest expense over the contractual life of the bond using the effective interest method. Bond discounts and premiums are amortized over the lives of the bonds using the effective interest method. Pursuant to GASB Statement No. 23, *Accounting and Financial Reporting for Refunding of Debt Reported by Proprietary Activities*, gains and losses on debt refunding are deferred and amortized over the remaining life of the old debt or the life of the new debt, whichever is shorter. Net swap agreement payments are recorded as a component of bond interest expense.

#### ADOPTED ACCOUNTING STANDARDS

ASB Statement No. 57, *OPEB Measurements by Agent Employers and Agent Multiple-Employer Plans*, became effective this year, but is not applicable to the Agency's financial statements since the Agency maintains a single employer plan.

GASB Statement No. 64, *Derivative Instruments: Application of Hedge Accounting Termination Provisions—an amendment of GASB Statement No. 53* became effective this year. The objective of this Statement is to clarify whether an effective hedging relationship continues after the replacement of a swap counterparty or a swap counterparty's credit support provider. The Agency has experienced no assignments, in-substance assignments or replacements; therefore, no accounting terminations have occurred based on these provisions.

#### ACCOUNTING STANDARDS ISSUED BUT NOT YET ADOPTED

GASB issued the following Statements that will become effective in future reporting periods. Management is evaluating the potential impact on the financial statements; however,

none are expected to have a material effect when adopted, unless there is some exception stated below.

GASB Statement No. 60, *Accounting and Financial Reporting for Service Concession Arrangements*. This statement is effective for periods beginning after December 15, 2011.

GASB Statement No. 61, *The Financial Reporting Entity: Omnibus—an amendment of GASB Statements No. 14 and No. 34*. This statement is effective for periods beginning after June 15, 2012.

GASB Statement No. 62, *Codification of Accounting and Financial Reporting Guidance Contained in Pre-November 30, 1989 FASB and AICPA Pronouncements*. This statement is effective for periods beginning after December 15, 2011.

GASB Statement No. 63, *Financial Reporting of Deferred Outflows of Resources, Deferred Inflows of Resources and Net Position*. This statement is effective for periods beginning after December 15, 2011.

GASB Statement No. 65, *Items Previously Reported as Assets and Liabilities, issued March 2012*. This statement is effective for periods beginning after December 15, 2012.

GASB Statement No. 66, *Technical Corrections – 2012 – an amendment of GASB Statements No. 10 and No. 62, issued March 2012*. This statement is effective for periods beginning after December 15, 2012.

GASB Statement No. 67, *Financial Reporting for Pension Plans, issued June 2012*. This Statement is effective for financial statements for fiscal years beginning after June 15, 2013.

GASB Statement No. 68, *Accounting and Financial Reporting for Pensions, issued June 2012*. This Statement is effective for fiscal years beginning after June 15, 2014.

Statements No. 67 and 68 set forth new requirements to more fully account for promised future benefits and to disclose changes to the net pension liability. The key requirements of the standards are as follows:

- Governments with defined benefit plans must report net pension liability on the Balance Sheets;
- Governments must immediately recognize pension expenses for costs and changes in plan benefit terms such as cost of living adjustments or projected salary adjustments;
- Governments must recognize pension expenses for changes in key assumptions over a newly defined period and account for differences between those assumptions and actual results;
- Plan asset values will no longer be smoothed over time; instead, assets will be reported at fair value, or marked to the market, as of the time of financial reporting;
- The long-term rate of return expected on plan investments must be changed to a high quality, 20-year general obligation municipal bond index rate if the expected plan's combined net position and contribution payments become insufficient to cover projected benefits;
- All plans share a similar cost attribution method of "entry age" which allows for greater uniform accounting;
- Employers participating in shared liability and asset plans must disclose and report on their own actual share of pension liabilities and expenses; and
- Financial disclosures will require more extensive footnotes and provide required supplementary disclosures.

**RECLASSIFICATIONS**

Certain reclassifications have been made in the June 30, 2011 financial statements to conform to the June 30, 2012 presentation, including \$4.5 million of gains on sales of GNMA securitized pools for the year ended June 30, 2011 previously reported as Investment Income now reported as Program Income and Fees.

**3. Cash, Cash Equivalents and Investments**

**CASH AND CASH EQUIVALENTS**

The Agency has a policy that cash and cash equivalents must be held in insured depositories satisfactory to the Agency and must be fully collateralized. The Agency had the following cash and cash equivalents balances for the years ended June 30: ▼

|   | <b>2012</b>       | <b>2011</b>       |
|---|-------------------|-------------------|
| Cash  | \$ 58,513         | \$ 57,917         |
| Money Markets                                   | 502,383           | 582,351           |
| Total carrying amount cash and cash equivalents | <u>\$ 560,896</u> | <u>\$ 640,268</u> |
| Bank balance of cash and cash equivalents       | <u>\$ 567,061</u> | <u>\$ 627,801</u> |

**CUSTODIAL CREDIT RISK**

The Agency assumes levels of custodial credit risk for its cash and cash equivalents with financial institutions. Custodial credit risk is the risk that, in the event of a bank failure, the Agency's cash and cash equivalents may not be returned. The Agency has not established a formal custodial credit risk policy for its cash and cash equivalents.

At June 30, 2012, the carrying value of the Agency's cash deposits equaled \$58,513 with a bank balance of \$67,239, of which \$63,796 was uninsured and collateralized in accordance with Act 72 of the Commonwealth of Pennsylvania with securities held by the pledging financial institution, its trust department or agent, but not in the Agency's name.

The carrying value of the Agency's money market investments, reported as cash equivalents, equaled \$502,383 with a bank balance of \$499,822, which does not expose the Agency to custodial credit risk.

**INVESTMENTS**

Commonwealth of Pennsylvania statutes and contractual provisions contained in the bond trust indentures govern the investment policies of the Agency. The Housing Finance Agency Law, Act of December 3, 1959, P. L. 1688 ("Act") and bond indentures provide the authority to invest all Agency funds. In compliance with the Act and bond indentures, it is the policy of the Agency to invest in securities that provide suitable returns, preserve principal, meet liquidity needs and to further the purposes of the Agency.

Securities shall mean and include any of the following obligations, to the extent the same are at the time legal for investment of funds of the Agency under the Act, including amendments thereto hereafter made, or under other applicable law:

- Direct obligations of or obligations guaranteed by the United States of America;
- Any bond, debenture, note, participation certificate or other similar obligation issued by any of the following agencies: Government National Mortgage Association, Federal Land Bank, Federal Home Loan Banks, Federal Intermediate Credit Banks, Federal Farm Credit Administration, Export-Import Bank and Federal National Mortgage Association;
- Any other obligation of the United States of America or any federal agencies which may then be purchased with Agency funds or which are legal investments for savings banks, savings associations, or savings and loan associations in the Commonwealth;
- Public Housing Bonds issued by public agencies or municipalities and fully secured by a pledge of annual contributions under an annual contributions contract or contracts with the United States of America; or temporary notes, preliminary loans notes or project notes issued by public agencies or municipalities, in such case fully

secured as to the payment of both principal and interest by a requisition or payment agreement with the United States of America;

- Direct and general obligations of or obligations guaranteed by the Commonwealth, to the payment of the principal of the interest on which the full faith and credit of the Commonwealth is pledged;
- Direct and general obligations of any state of the United States, to the payment of which the full faith and credit of such state are pledged, but only if such obligations are rated not less than "AA" by Standard & Poor's and "Aa" by Moody's Rating Service or, upon the discontinuance of either or both of such services, another nationally recognized rating service;
- Deposits in interest-bearing time or demand deposits, or certificates of deposit, fully secured as provided under the laws of the Commonwealth or by obligations described in the first six bullet points above;
- Repurchase agreement with Primary Government Securities Dealers fully collateralized by Investment Securities of the types described in the first three bullet points above provided that such collateral is valued at least monthly and that such collateral as applicable is held by the Trustee or a third party;
- Deposits in mutual or money market funds which invest solely in Investment Securities of the types described in the first three bullet points above and with total assets (deposited funds) of five hundred million dollars or greater;
- Commercial paper (except that of the Issuer or an affiliate) or finance company paper rated "P-1" by Moody's Investors Service and "A-1+" by Standard & Poor's Corporation;

- Non-collateralized certificates of deposit with institutions rated not less than “Aa” by Moody’s Investors Service and “AA” by Standard & Poor’s Corporation;
- Investment agreements with an entity whose obligations are rated not less than “AA” by Standard & Poor’s Corporation and “Aa” by Moody’s Investors Service, or which fully secure such agreements with securities described in the first three bullet points on page 45; and
- Reverse repurchase agreements as applicable to Agency funds.

**CREDIT RISK**

The Agency mitigates its credit risk by limiting investments to those permitted in its deposit and investment policies, diversifying the investment portfolio and prequalifying firms with which the Agency administers its investment activities.

The credit quality ratings of the Agency’s investments for the year ended June 30, 2012, as determined by Moody’s Investors Service, are shown below. \$232,195 of U.S. Government Agency Mortgage-Backed Securities, U.S. Government Agency Securities and U.S. Treasury securities, which are explicitly guaranteed by the U.S. Government, are not considered to have credit risk and, therefore, are not included in the summary. ▼

| Investment Type                                   | Fair Value       | Aaa              | Credit Ratings Ba1 | Not Rated        |
|---|------------------|------------------|--------------------|------------------|
| U.S. Government Agency Securities                 | \$ 57,204        | \$ -             | \$ -               | \$ 57,204        |
| U.S. Government Agency Mortgage-Backed Securities | 10,021           | 10,021           | -                  | -                |
| SLM Corporate Bonds                               | 3,588            | -                | 3,588              | -                |
|   | <b>\$ 70,813</b> | <b>\$ 10,021</b> | <b>\$ 3,588</b>    | <b>\$ 57,204</b> |

Of the \$502,383 fair value in money market investments, reported as cash equivalents, \$493,891 is rated Aaa by Moody’s Investors Service and \$8,492 is not rated.

**CUSTODIAL CREDIT RISK**

Custodial credit risk is the risk that, in the event of failure of the custodian or counterparty holding the investment, the Agency will not be able to recover the value of the investment. The Agency has not established a formal custodial credit risk policy for its investments. All of the Agency’s investment balance is held by bank trust departments, acting as the counterparty, in book-entry form in the Agency’s name and,

accordingly, is subject to custodial credit risk. Money market investments equaling \$502,383, reported as cash equivalents, does not expose the Agency to custodial credit risk.

**CONCENTRATION OF CREDIT RISK**

Concentration risk is the risk of loss attributed to the magnitude of the Agency’s investment in a single investment issuer. The Agency has a concentration of credit risk with the Tennessee Valley Authority where the value of investments with this issuer is \$57,204 at June 30, 2012, which exceeds 5% of the total value of the investment portfolio.

Agency policy indicates that the proportion of investments in government securities shall not exceed 70% of the portfolio and the proration of investments in certificates of deposit shall not exceed 30% of the portfolio. At June 30, 2012, concentrations in government securities, which represented nearly 100% of the portfolio, exceed the policy. The departure from policy has written approval from the Executive Director, as permitted by the Agency Investment Policy and Guidelines. Concentration limits are not established in the bond indentures and governing agreements for trust investments.

**INTEREST RATE RISK**

The Agency’s investment policy does not limit investment maturities as a means of managing its exposure to fair value losses arising from changing interest rates. For the year ended June 30, 2012, the Agency had investments with the following maturities: ▼

| Investment Type                                   | Fair Value        | Investment Maturities (in Years) |                  |                 |                   |
|---|-------------------|----------------------------------|------------------|-----------------|-------------------|
|   |                   | Less than 1                      | 1-5              | 6-10            | More than 10      |
| U.S. Government Agency Mortgage-backed Securities | \$ 219,045        | \$ -                             | \$ 10,021        | \$ -            | \$ 209,024        |
| U.S. Government Agency Securities                 | 57,879            | 154                              | 417              | 89              | 57,219            |
| U.S. Treasury Securities                          | 22,496            | 11,009                           | 8,542            | 2,945           | -                 |
| SLM Corporate Bonds                               | 3,588             | -                                | 3,588            | -               | -                 |
|   | <b>\$ 303,008</b> | <b>\$ 11,163</b>                 | <b>\$ 22,568</b> | <b>\$ 3,034</b> | <b>\$ 266,243</b> |

Investments in mortgage-backed securities are sensitive to interest rate changes because, for example, borrowers have the option to prepay their mortgages. In addition to the amounts listed above, the Agency held money market investments with a fair value of \$502,383, reported as cash equivalents, \$493,891; have maturities of less than 90 days and \$8,492 has an unstated maturity.

**4. Mortgage Loans Receivable**

Mortgage loans receivable for the years ended June 30 consisted of the following: ▶

*continued, next page*

|                                     | <b>2012</b>         | <b>2011</b>         |
|-------------------------------------|---------------------|---------------------|
| Multifamily Housing Program         | \$ 623,430          | \$ 639,337          |
| Single Family Mortgage Loan Program | 3,941,622           | 4,243,947           |
| HEMAP                               | 106,288             | 111,087             |
|                                     | <u>4,671,340</u>    | <u>4,994,371</u>    |
| Add:                                |                     |                     |
| Loan premiums                       | 34,911              | 36,918              |
| Less:                               |                     |                     |
| Loan discounts                      | 2,777               | 2,777               |
| Allowance for potential loan losses | 227,617             | 222,902             |
|                                     | <u>4,475,857</u>    | <u>4,805,610</u>    |
| Mortgage loans receivable, net      |                     |                     |
| Less current portion                | 117,215             | 121,484             |
| Long-term portion                   | <u>\$ 4,358,642</u> | <u>\$ 4,684,126</u> |

Multifamily Housing Program mortgage loans receivable are collateralized by first mortgages on the related developments. The federal government subsidizes certain developments included in the Multifamily Housing Program.

Single Family Mortgage Loan Program loans receivable are secured by first liens on the related real property. Private mortgage insurance for the single-family mortgage loans is provided by commercial companies, certain federal programs or the Agency's Insurance Fund. Private mortgage insurance is required on all mortgage loans where the loan principal amount exceeds 80% of the lesser of the purchase price or the initial appraised value of the property.

HEMAP loans are generally unsecured, being in a second or third lien position, as those loans are provided to mortgagors facing foreclosure because of circumstances beyond their control.

#### REAL ESTATE OWNED BY THE AGENCY

Included in the Single Family Mortgage Loan Program loan balances are 325 properties with a value of \$20,343 for the year ended June 30, 2012 and 252 properties with a value of \$15,896 for the year ended June 30, 2011 that the Agency has acquired and is holding for sale because of foreclosure, acceptance of a deed in lieu of foreclosure or other defaults of nonperforming mortgage loans.

#### ALLOWANCE FOR POTENTIAL LOAN LOSS

The allowances for potential loan losses for the years ended June 30 consisted of the following: ▼

|                   | <b>Multifamily Housing Program</b> |                   | <b>Single Family Mortgage Loan Program</b> |                 | <b>HEMAP</b>     |                  |
|-------------------|------------------------------------|-------------------|--|-----------------|------------------|------------------|
|                   | <b>2012</b>                        | <b>2011</b>       | <b>2012</b>                                | <b>2011</b>     | <b>2012</b>      | <b>2011</b>      |
| Beginning balance | \$ 169,000                         | \$ 166,973        | \$ 7,946                                   | \$ 5,304        | \$ 45,956        | \$ 44,101        |
| Loss provision    | 3,000                              | 3,100             | 5,000                                      | 5,000           | 10,976           | 11,252           |
| Net charge-offs   | (3,345)                            | (1,073)           | (4,546)                                    | (2,358)         | (6,370)          | (9,397)          |
| Ending balance    | <u>\$ 168,655</u>                  | <u>\$ 169,000</u> | <u>\$ 8,400</u>                            | <u>\$ 7,946</u> | <u>\$ 50,562</u> | <u>\$ 45,956</u> |

#### SECURITIZATIONS

During the years ended June 30, 2012 and 2011, the Agency pooled mortgage loans with a principal balance of \$196,610 and \$141,584, respectively, into Government National Mortgage Association ("GNMA") Mortgage-Backed Securities. The securities were then purchased by private investors or held by the Agency. The Agency earns revenue for servicing loans in these GNMA pools, which is included as program income and fees on the Statements of Revenues, Expenses and Changes in Fund Net Assets. Mortgage loans that have been securitized into pools through GNMA are not included on the Agency's financial statements; however the risk of loss associated to loans sold to GNMA has been considered in management's evaluation of allowance for loan losses.

#### INSURANCE FUND

The Agency provides primary mortgage insurance coverage for certain Single Family Mortgage Loan Program loan borrowers who are unable to obtain insurance from other sources, which ranges from 20% to 35% (depending on the loan-to-value ratio at origination) of the unpaid principal balance. The Agency, for insuring itself against losses that might occur because of certain mortgages purchased under the Single Family Mortgage Loan program, collects insurance premiums from the borrowers. The activity of collecting premium revenues and paying claims expenses are included in the Insurance Fund in the accompanying financial statements. At June 30, 2012 and 2011, the total amount of mortgage loans insured by the Insurance Fund equaled \$404,500 and \$338,056, respectively.

#### INSURANCE FUND CLAIMS LIABILITY

GASB requires the basis for estimating the liability for unpaid claims to include the effects of specific incremental claim adjustment expenses and estimated recoveries. In addition, it requires disclosure of whether other allocated or unallocated claim adjustment expenses are included. The Agency establishes the estimated claims payable liability for both reported and unreported insured events, which includes estimates of both future payments of losses and related loss adjustment expenses, based on the Agency's past claims experience. Claims are not discounted and are net of estimated recoveries, if any.

Changes in the Insurance Fund's claim liability consisted of the following for the years ended June 30: ▼

|                                       | <b>2012</b>     | <b>2011</b>     |
|---------------------------------------|-----------------|-----------------|
| Beginning balance                     | \$ 2,511        | \$ 2,129        |
| Current year estimated claims payable | 600             | 600             |
| Claim payments                        | (71)            | (218)           |
| Total claim liability                 | <u>3,040</u>    | <u>2,511</u>    |
| Less current portion                  | 300             | 300             |
| Long-term portion                     | <u>\$ 2,740</u> | <u>\$ 2,211</u> |

## 5. Capital Assets

Capital assets activity for the year ended June 30, 2012 and a summary of balances are shown on page 50: ▶

*continued, next page*

|                                       | July 01,<br>2011 | Additions       | Deletions      | June 30,<br>2012 |
|---------------------------------------|------------------|-----------------|----------------|------------------|
| <b>Nondepreciable Capital Assets:</b> |                  |                 |                |                  |
| Land                                  | \$ 2,454         | \$ -            | \$ -           | \$ 2,454         |
| <b>Depreciable Capital Assets:</b>    |                  |                 |                |                  |
| Building                              | 29,882           | 37              | (74)           | 29,845           |
| Furniture, fixtures and equipment     | 10,229           | 337             | (218)          | 10,348           |
| Less accumulated depreciation:        |                  |                 |                |                  |
| Building                              | (4,889)          | (561)           | -              | (5,450)          |
| Furniture, fixtures and equipment     | (5,237)          | (654)           | 218            | (5,673)          |
| Total depreciable capital assets, net | 29,985           | (841)           | (74)           | 29,070           |
| <b>Total Capital Assets, net</b>      | <b>\$ 32,439</b> | <b>\$ (841)</b> | <b>\$ (74)</b> | <b>\$ 31,524</b> |

Capital assets activity for the year ended June 30, 2011 and a summary of balances are shown below: ▼

|                                       | July 01,<br>2010 | Additions       | Deletions      | June 30,<br>2011 |
|---------------------------------------|------------------|-----------------|----------------|------------------|
| <b>Nondepreciable Capital Assets:</b> |                  |                 |                |                  |
| Land                                  | \$ 2,454         | \$ -            | \$ -           | \$ 2,454         |
| <b>Depreciable Capital Assets:</b>    |                  |                 |                |                  |
| Building                              | 29,927           | 28              | (73)           | 29,882           |
| Furniture, fixtures and equipment     | 10,653           | 416             | (840)          | 10,229           |
| Less accumulated depreciation:        |                  |                 |                |                  |
| Building                              | (4,317)          | (572)           | -              | (4,889)          |
| Furniture, fixtures and equipment     | (5,364)          | (713)           | 840            | (5,237)          |
| Total depreciable capital assets, net | 30,899           | (841)           | (73)           | 29,985           |
| <b>Total Capital Assets, net</b>      | <b>\$ 33,353</b> | <b>\$ (841)</b> | <b>\$ (73)</b> | <b>\$ 32,439</b> |

Depreciation expense for the years ended June 30, 2012 and 2011 totaled \$1,215 and \$1,285, respectively.

## 6. Bonds and Notes Payable

General Fund bonds outstanding for the years ended June 30 consisted of the following: ▼

| Description of Bonds as Issued           | Maturity<br>Date | Amounts Outstanding |           |
|--|------------------|---------------------|-----------|
|  |                  | 2012                | 2011      |
| Variable Rate Building Development Bonds | 2034             | \$ 20,000           | \$ 20,000 |
| Unamortized bond discount                |                  | (64)                | (67)      |
| Total bonds payable                      |                  | 19,936              | 19,933    |
| Less current portion                     |                  | -                   | -         |
| Long-term portion                        |                  | \$ 19,936           | \$ 19,933 |

Multifamily Housing Program bonds outstanding for the years ended June 30 consisted of the following: ▼

| Description of Bonds as Issued   | Maturity<br>Date | Amounts Outstanding |            |
|--|------------------|---------------------|------------|
|  |                  | 2012                | 2011       |
| Residential Development Refunding Bonds<br>2002 Issue A/B, 1.80%-5.25% | 2024             | \$ 12,565           | \$ 18,420  |
| Rental Housing Refunding Bonds<br>Series 2008A/B, variable rate        | 2021             | 23,360              | 35,800     |
| Series 2008C/D, variable rate  | 2020             | 51,335              | 63,825     |
| Multifamily Development Bonds<br>Issue 1998H, 6.30%                    | 2028             | 4,075               | 11,180     |
| Issue 2005K, variable rate   | 2036             | 23,890              | 24,555     |
| Multifamily Development Refunding Bonds<br>Issue 1993A, 5.38%          | 2022             | 5,000               | 7,525      |
| Issue 2003, 3.25-4.80%   | 2019             | 6,775               | 8,050      |
| Subordinate Limited Obligation Bonds<br>Issue 1995, 5.50-6.15%         | 2021             | 1,763               | 1,929      |
|  |                  | 128,763             | 171,284    |
| Unamortized deferred loss of refundings                                |                  | (1,825)             | (2,430)    |
| Unamortized bond discount  |                  | (113)               | (142)      |
| Total bonds payable  |                  | 126,825             | 168,712    |
| Less current portion   |                  | 20,324              | 23,926     |
| Long-term portion  |                  | \$ 106,501          | \$ 144,786 |

Single Family Mortgage Loan Program bonds and notes outstanding for the years ended June 30 consisted of the following: ▼

| Description of Bonds and Notes as Issued | Maturity Date | Amounts Outstanding |           |
|--|---------------|---------------------|-----------|
|  |               | 2012                | 2011      |
| Single Family Mortgage Revenue Bonds     |               |                     |           |
| Series 1999 - 65, 3.25-5.25%             | 2030          | \$ 20,000           | \$ 22,275 |
| Series 1999 - 67, 4.05-7.51%             | 2030          | 15,830              | 16,795    |
| Series 1999 - 68, 4.30-7.02%             | 2031          | -                   | 415       |
| Series 2000 - 69, 4.35-6.25%             | 2031          | 20,315              | 20,805    |
| Series 2000 - 70, 4.30-5.90%             | 2032          | 15,450              | 16,065    |
| Series 2001 - 72, 3.25-5.35%             | 2032          | 41,905              | 42,940    |
| Series 2002 - 73, 1.75-5.45%             | 2033          | 20,695              | 52,595    |
| Series 2002 - 74, variable rate          | 2032          | 62,135              | 93,950    |
| Series 2002 - 75, variable rate          | 2033          | 77,030              | 79,300    |
| Series 2003 - 77, variable rate          | 2033          | 59,930              | 61,510    |
| Series 2003 - 78, variable rate          | 2025          | 48,940              | 51,920    |
| Series 2003 - 79, variable rate          | 2034          | 63,805              | 67,050    |
| Series 2004 - 81, variable rate          | 2034          | 66,460              | 70,490    |
| Series 2004 - 82, variable rate          | 2034          | 63,495              | 69,185    |
| Series 2004 - 83, variable rate          | 2035          | 40,055              | 73,410    |
| Series 2004 - 84, variable rate          | 2034          | 27,495              | 76,260    |
| Series 2004 - 85, variable rate          | 2035          | 80,945              | 83,025    |
| Series 2004 - 86, variable rate          | 2035          | 42,335              | 91,290    |
| Series 2005 - 87, variable rate          | 2035          | 87,025              | 89,400    |
| Series 2005 - 88, variable rate          | 2037          | 69,470              | 74,585    |
| Series 2005 - 89, variable rate          | 2035          | 63,485              | 63,485    |
| Series 2005 - 90, variable rate          | 2036          | 97,765              | 102,145   |
| Series 2005 - 91, variable rate          | 2036          | 101,260             | 105,895   |
| Series 2006 - 92, variable rate          | 2036          | 113,095             | 116,195   |
| Series 2006 - 93, variable rate          | 2037          | 69,415              | 80,940    |
| Series 2006 - 94, variable rate          | 2037          | 83,185              | 88,380    |
| Series 2006 - 95, variable rate          | 2037          | 116,030             | 140,905   |
| Series 2006 - 96, 3.60-5.72%             | 2037          | 133,500             | 145,720   |
| Series 2007 - 97, 3.50-5.50%             | 2037          | 127,665             | 136,580   |
| Series 2007 - 98, variable rate          | 2037          | 130,585             | 147,810   |

Single Family Mortgage Loan Program bonds and notes outstanding for the years ended June 30 consisted of the following: (continued) ▼

| Description of Bonds and Notes as Issued | Maturity Date | Amounts Outstanding |              |
|--|---------------|---------------------|--------------|
|  |               | 2012                | 2011         |
| Series 2007 - 99, 3.70-5.30%             | 2038          | \$ 95,425           | \$ 101,580   |
| Series 2007 - 100, 3.40-5.35%            | 2038          | 65,700              | 111,205      |
| Series 2007 - 101, variable rate         | 2038          | 22,495              | 24,360       |
| Series 2007 - 102, variable rate         | 2038          | 55,425              | 69,510       |
| Series 2008 - 103, 2.00-5.70%            | 2038          | 53,545              | 56,630       |
| Series 2009 - 105, .80-5.00%             | 2039          | 186,480             | 189,610      |
| Series 2009 - 106, .50-4.80%             | 2040          | 236,410             | 243,915      |
| Series 2009 - 107, 3.96%                 | 2041          | 596,780             | 602,950      |
| Series 2010 - 108, .375-4.75%            | 2028          | 131,520             | 136,590      |
| Series 2010 - 109, .45-4.50%             | 2028          | 97,280              | 102,640      |
| Series 2010 - 110, .45-4.75%             | 2039          | 233,965             | 246,155      |
| Series 2010 - 111, .45%                  | 2011          | -                   | 82,750       |
| Series 2011 - 112, .375-5.00%            | 2028          | 152,675             | 158,840      |
| Series 2011 - 113, .50-4.85%             | 2041          | 81,120              | -            |
| 2007 Note Purchase Agreement, 2.5%       | 2017          | 2,500               | 2,500        |
| 2009 Note Purchase Agreement, 2.5%       | 2019          | 1,000               | 1,000        |
| 2009 Note Purchase Agreement, 2.5%       | 2024          | 2,500               | 2,500        |
|  |               | 3,974,120           | 4,414,055    |
| Unamortized deferred loss of refundings  |               | (13,102)            | (15,014)     |
| Unamortized bond discount                |               | (7,235)             | (9,509)      |
| Total bonds and notes payable            |               | 3,953,783           | 4,389,532    |
| Less current portion                     |               | 61,940              | 163,500      |
| Long-term portion                        |               | \$ 3,891,843        | \$ 4,226,032 |

Interest paid on variable-rate tax-exempt bonds is closely correlated with the Securities Industry and Financial Markets Association Municipal Swap ("SIFMA") rate. Generally, note resets occur quarterly, monthly or weekly.

**DEBT SERVICE REQUIREMENTS**

The approximate principal and interest payments required on all outstanding bonds and notes over the next five years and thereafter are as follows: ▼

| Fiscal Year Ending | General Fund     |               | Multifamily Housing Program |                 | Single Family Mortgage Loan Program |                     | Total               |
|--------------------|------------------|---------------|-----------------------------|-----------------|-------------------------------------|---------------------|---------------------|
|                    | Principal        | Interest      | Principal                   | Interest        | Principal                           | Interest            |                     |
| 2013               | \$ -             | \$ 28         | \$ 20,324                   | \$ 1,423        | \$ 61,940                           | \$ 120,738          | \$ 204,453          |
| 2014               | -                | 28            | 15,582                      | 1,132           | 75,155                              | 119,023             | 210,920             |
| 2015               | 350              | 28            | 13,692                      | 973             | 87,715                              | 117,137             | 219,895             |
| 2016               | 365              | 28            | 12,963                      | 865             | 115,870                             | 114,422             | 244,513             |
| 2017               | 380              | 27            | 12,655                      | 755             | 119,295                             | 111,073             | 244,185             |
| 2018-2022          | 2,170            | 127           | 34,487                      | 2,170           | 707,735                             | 499,569             | 1,246,258           |
| 2023-2027          | 2,675            | 110           | 7,135                       | 650             | 765,860                             | 389,929             | 1,166,359           |
| 2028-2032          | 3,310            | 89            | 6,780                       | 140             | 840,830                             | 264,610             | 1,115,759           |
| 2033-2037          | 10,750           | 29            | 5,145                       | 24              | 855,265                             | 135,586             | 1,006,799           |
| 2038-2042          | -                | -             | -                           | -               | 344,455                             | 24,541              | 368,996             |
|                    | <b>\$ 20,000</b> | <b>\$ 494</b> | <b>\$ 128,763</b>           | <b>\$ 8,132</b> | <b>\$ 3,974,120</b>                 | <b>\$ 1,896,628</b> | <b>\$ 6,028,137</b> |

**EARLY EXTINGUISHMENT OF DEBT**

During the years ended June 30, 2012 and 2011, using mortgage prepayments, the Agency repurchased or redeemed, prior to their scheduled maturity, the principal amount of certain bonds totaling approximately \$431,750 and \$554,840, respectively. Net losses of \$2,549 and \$2,763 on early extinguishments have been recorded as an expense for the years ended June 30, 2012 and 2011, respectively. Losses arise because of immediate recognition of deferred bond issuance costs and discounts that would have been amortized over the life of the applicable bond issues had they not been retired.

**CURRENT REFUNDING**

The Agency did not refund any bonds, using new debt proceeds, during the year ended June 30, 2012. During the year ended June 30, 2011, using new debt proceeds, the Agency refunded the principal amount of certain Single Family Mortgage Loan Program bonds totaling approximately \$378,473. The Agency realized an economic gain (difference between the present value of the old debt and new debt service payments) of \$11,315. The Agency also recognized a deferred loss on refunding of \$870. The Agency decreased its aggregate debt service payments by \$34,041 over the next 30 years by the prior year's refunding activity.

**ADVANCE REFUNDING**

In prior years, the Agency effected an advanced refunding where the proceeds of issued bonds were used to defease outstanding debt of the Agency. The Agency defeased Multifamily Residential Development Bonds, Issue H in prior years. The result is an in-substance defeasance whereby the Agency purchased securities, which were deposited into an irrevocable trust with an escrow agent to provide for future debt service payments on the refunded bonds. The defeased principal outstanding was \$2,725 as of June 30, 2012 and 2011.

**HEDGING DERIVATIVE INSTRUMENT PAYMENTS AND HEDGED DEBT**

As of June 30, 2012, debt service requirements of the Agency's outstanding variable-rate debt of the associated bond series and net swap payments on the associated hedging derivative instruments, assuming current interest rates remain the same for their terms, are displayed in the following schedule. The net swap payment is the difference between the fixed-rate interest paid to the counterparty and the variable-rate interest received by the Agency. See Note 7 for information on derivative instruments. ▼

| Fiscal Year Ending June 30 | Hedged Variable Rate Bond Principal | Hedged Variable Rate Bond Interest | Net Swap Payments | Total               |
|----------------------------|-------------------------------------|------------------------------------|-------------------|---------------------|
| 2013                       | \$ 16,645                           | \$ 4,151                           | \$ 38,544         | \$ 59,340           |
| 2014                       | 16,350                              | 4,104                              | 36,298            | 56,752              |
| 2015                       | 22,500                              | 4,056                              | 34,454            | 61,010              |
| 2016                       | 32,435                              | 3,990                              | 32,874            | 69,299              |
| 2017                       | 37,875                              | 3,875                              | 31,273            | 73,023              |
| 2018-2022                  | 238,490                             | 17,251                             | 131,736           | 387,477             |
| 2023-2027                  | 273,525                             | 13,288                             | 95,356            | 382,169             |
| 2028-2032                  | 288,685                             | 7,918                              | 57,127            | 353,730             |
| 2033-2037                  | 267,970                             | 2,271                              | 16,395            | 286,636             |
| 2038-2042                  | 3,005                               | 3                                  | 587               | 3,595               |
|                            | <b>\$ 1,197,480</b>                 | <b>\$ 60,907</b>                   | <b>\$ 474,644</b> | <b>\$ 1,733,031</b> |

**CONDUIT DEBT OBLIGATIONS**

During the year ended June 30, 2012, the Agency issued Series 2011-S Special Limited Obligation Multifamily Housing Development Notes in the amount of \$8,000 to fund the

construction and renovation of Cumberland Gardens - Phase 1 in Allentown. The notes are special limited obligations of the Agency payable solely from the Trust Estate pledged by the public housing authority and secured by the property financed.

During prior years, the Agency issued series 2003J, 2008M and 2008O Special Limited Obligation Bonds to provide financing to local public housing authorities for construction or preservation of affordable housing stock in the Commonwealth of Pennsylvania. The bonds are secured by the properties financed and are payable solely from income generated by the local public housing authorities.

During a prior year, the Agency issued series 2005A Capital Fund Securitization Revenue Bonds to provide for financial assistance to various local public housing authorities. The bonds are secured by the properties financed and are payable solely from appropriations to be paid by the United States Department of Housing and Urban Development.

These bonds, which are considered conduit debt obligations under GASB rules, do not constitute a debt or pledge of the faith and credit of the Agency and, accordingly, have not been reported in the accompanying financial statements. At June 30, 2012 and 2011, conduit debt outstanding aggregated \$86,778 and \$90,156, respectively.

**SHORT-TERM DEBT**

Short-term debt activity for the year ended June 30, 2012, was as follows: ▼

| Series   | Balance July 01, 2011 | Issued | Redeemed  | Balance June 30, 2012 |
|----------|-----------------------|--------|-----------|-----------------------|
| 2011-111 | \$ 82,750             | \$ -   | \$ 82,750 | \$ -                  |

**BOND COVENANTS**

Minimum capital reserves have been established by the Agency to meet the requirements of bond covenants. The capital reserve requirement of certain Multifamily Housing Program bonds requires that a one-year debt service minimum balance be maintained at all times. The capital reserve requirement for Single Family Mortgage Loan Program bonds must be equal

to at least 3% of the aggregate principal amount of all Single Family Mortgage Loan Program bonds outstanding plus one million dollars. Bond covenant requirements regarding restricted cash and net assets were met at year end.

**7. Derivatives**

In order to both reduce the Agency's overall cost of borrowing long-term capital and protect against the potential of rising interest rates, the Agency entered into pay-fixed, receive-variable interest rate swap agreements. The objective of the swap agreements is to hedge against changes in the cash flows on the associated variable-rate bonds series.

Interest rate swap agreements are recorded and reported as either a hedging derivative instrument or investment derivative instrument based upon effectiveness of the agreements to hedge against interest rate exposure associated with variable-rate debt. The regression analysis method is used to determine whether the interest rate swap agreements are an effective hedge. The fair value of hedging derivative instruments is presented on the Balance Sheets as Derivative Instrument – Interest Rate Swaps and Deferred Swap Borrowing. The changes in fair values are presented on the Balance Sheets as Deferred Outflow of Resources. If interest rate swap agreements change from being an effective hedge to an ineffective hedge, they are recorded and reported as investment derivative instruments. Similar to hedging derivative instruments, the fair values of investment derivative instruments are presented as Derivative Instrument – Interest Rate Swaps on the Balance Sheets; however, the changes in fair values are no longer deferred, but recognized as investment revenue or expense.

Fair value amounts were obtained from mark to market statements from a third-party analyst and represent mid-market valuations that approximate the current economic value using market averages, reference rates and/or mathematical models.

The fair value represents the current price to settle interest rate swap agreements assets or liabilities in the marketplace if interest rate swap agreements were to be terminated.

Because interest rates have generally decreased since the interest rate swap agreements became effective, all of the Agency's interest rate swap agreements have a negative fair value as of June 30, 2012. Changes in fair values are countered by reductions or increases in total interest payments required under variable-rate bonds. Given that payments on the Agency's variable-rate bonds adjust to changing interest rates, the associated debt does not have corresponding increases in fair value.

Each of the Agency's interest rate swap agreements requires the Agency to post collateral in the event the fair value of the swap falls below specific thresholds of negative worth. As of June 30, 2012, the Agency was not required to post collateral for any of its outstanding swaps.

**HEDGING DERIVATIVE INSTRUMENTS**

The objective of the Agency's hedging derivative instruments is to hedge against changes in the cash flows on the associated variable-rate bonds series. The terms and other information of the Agency's hedging derivative instruments outstanding for June 30, 2012 were as follows: ▼

| Bond Series           | Notional Amount | Effective Date | Maturity Date | Fixed Rate Paid | Variable Rate Received   |
|-----------------------|-----------------|----------------|---------------|-----------------|--------------------------|
| 1999-67B              | \$ 15,830       | 7/2002         | 4/2029        | 5.950%          | 100% of USD-LIBOR+ 50bps |
| 2001-72C              | 8,460           | 9/2001         | 10/2023       | 5.695           | 100% of USD-LIBOR        |
| 2002-75A              | 30,000          | 12/2002        | 10/2032       | 3.957           | 70% of USD-LIBOR         |
| 2003-77B <sup>1</sup> | 59,900          | 4/2012         | 10/2033       | 2.783           | Enhanced LIBOR           |
| 2003-79B <sup>1</sup> | 57,350          | 10/2010        | 10/2033       | 3.992           | 65% of USD-LIBOR+ 25bps  |
| 2004-81C <sup>1</sup> | 43,465          | 4/2012         | 10/2034       | 3.418           | Enhanced LIBOR           |
| 2004-82B              | 35,535          | 5/2004         | 10/2030       | 3.643           | 61% of USD-LIBOR+ 39bps  |
| 2004-82C <sup>1</sup> | 32,195          | 10/2011        | 10/2034       | 3.650           | 61% of USD-LIBOR+ 39bps  |
| 2004-83B              | 14,780          | 8/2004         | 10/2019       | 3.410           | 65% of USD-LIBOR+ 25bps  |
| 2004-83C <sup>1</sup> | 24,790          | 4/2012         | 10/2028       | 3.830           | 65% of USD-LIBOR+ 25bps  |
| 2004-84D <sup>1</sup> | 22,715          | 4/2012         | 10/2034       | 3.320           | Enhanced LIBOR           |
| 2004-85B              | 14,205          | 11/2004        | 4/2019        | 3.168           | 65% of USD-LIBOR+ 25bps  |
| 2004-85C <sup>1</sup> | 44,645          | 4/2012         | 10/2035       | 3.521           | 65% of USD-LIBOR+ 25bps  |
| 2004-86B <sup>1</sup> | 41,810          | 4/2012         | 10/2033       | 3.397           | Enhanced LIBOR           |
| VRDB2004              | 20,000          | 2/2004         | 1/2034        | 3.945           | 65% of USD-LIBOR+ 25bps  |

*continued, next page*

| Bond Series            | Notional Amount | Effective Date | Maturity Date | Fixed Rate Paid | Variable Rate Received  |
|------------------------|-----------------|----------------|---------------|-----------------|-------------------------|
| 2005-87B               | 26,060          | 3/2005         | 10/2023       | 3.460           | 65% of USD-LIBOR+ 25bps |
| 2005-87C <sup>1</sup>  | 47,300          | 4/2012         | 10/2035       | 3.547           | 65% of USD-LIBOR+ 25bps |
| 2005-88B               | 42,095          | 5/2005         | 10/2035       | 3.500           | 61% of USD-LIBOR+ 39bps |
| 2005-88C <sup>1</sup>  | 27,930          | 4/2012         | 10/2035       | 3.210           | 61% of USD-LIBOR+ 39bps |
| 2005-89 <sup>1</sup>   | 61,425          | 9/2010         | 10/2035       | 3.605           | Enhanced LIBOR          |
| 2005-90C <sup>1</sup>  | 56,585          | 4/2012         | 4/2035        | 3.692           | 65% of USD-LIBOR+ 25bps |
| 2005-91B               | 70,000          | 12/2005        | 10/2036       | 3.953           | Enhanced LIBOR          |
| MF2005-K <sup>1</sup>  | 23,890          | 3/2005         | 1/2036        | 5.183           | 100% of USD-LIBOR       |
| 2006-92B               | 42,870          | 3/2006         | 10/2036       | 3.996           | 65% of USD-LIBOR+ 25bps |
| 2006-93B               | 37,185          | 5/2006         | 4/2037        | 4.266           | 61% of USD-LIBOR+ 39bps |
| 2006-94B               | 35,165          | 7/2006         | 4/2027        | 4.152           | 69% of USD-LIBOR        |
| 2006-95C <sup>1</sup>  | 19,515          | 4/2012         | 4/2026        | 3.865           | 65% of USD-LIBOR+ 25bps |
| 2007-98C <sup>1</sup>  | 26,375          | 4/2012         | 10/2037       | 4.105           | 61% of USD-LIBOR+ 39bps |
| 2007-99C               | 15,000          | 9/2007         | 10/2023       | 3.885           | 69% of USD-LIBOR        |
| 2007-100C              | 28,525          | 4/2012         | 4/2036        | 4.131           | 65% of USD-LIBOR+ 25bps |
| RH2008A,B <sup>1</sup> | 27,645          | 12/2011        | 1/2021        | 3.407           | 67% of 1 Week USD-LIBOR |
| RH2008C <sup>1</sup>   | 35,185          | 6/2003         | 7/2020        | 3.457           | 70% of USD-LIBOR        |
| RH2008D <sup>1</sup>   | 21,110          | 6/2011         | 7/2020        | 3.440           | 70% of USD-LIBOR        |

<sup>1</sup> = Indicates embedded options without a payment to the counterparty  
 USD LIBOR = 1-month London Interbank Offered Rate in American Dollars.  
 Enhanced LIBOR = 67% of 1-month USD LIBOR  
 bps = Basis points

The notional amounts, fair value balances and the changes in fair values of hedging derivative instruments outstanding as of June 30, 2012 were as follows: ▶

| Bond Series | Notional Amount | Changes in Fair Value |            | Fair Values at June 30, 2012 |            |
|-------------|-----------------|-----------------------|------------|------------------------------|------------|
|             |                 | Classification        | Amount     | Classification               | Amount     |
| 1999-67B    | \$ 15,830       | Deferred outflow      | \$ (1,341) | Hedging derivative           | \$ (5,003) |
| 2001-72C    | 8,460           | Deferred outflow      | (273)      | Hedging derivative           | (1,967)    |
| 2002-74A    | -               | Deferred outflow      | 1,423      | Hedging derivative           | -          |
| 2002-75A    | 30,000          | Deferred outflow      | 767        | Hedging derivative           | (658)      |
| 2003-77B    | 59,900          | Deferred outflow      | (454)      | Hedging derivative           | (1,166)    |
| 2003-79B    | 57,350          | Deferred outflow      | (3,479)    | Hedging derivative           | (10,390)   |
| 2004-81C    | 43,465          | Deferred outflow      | (569)      | Hedging derivative           | (3,515)    |
| 2004-82B    | 35,535          | Deferred outflow      | 1,998      | Hedging derivative           | (2,083)    |
| 2004-82C    | 32,195          | Deferred outflow      | 387        | Hedging derivative           | (1,711)    |
| 2004-83B    | 14,780          | Deferred outflow      | 215        | Hedging derivative           | (894)      |
| 2004-83C    | 24,790          | Deferred outflow      | (881)      | Hedging derivative           | (5,255)    |
| 2004-84D    | 22,715          | Deferred outflow      | (573)      | Hedging derivative           | (3,005)    |
| 2004-85B    | 14,205          | Deferred outflow      | 174        | Hedging derivative           | (782)      |
| 2004-85C    | 44,645          | Deferred outflow      | (1,057)    | Hedging derivative           | (5,117)    |
| 2004-86B    | 41,810          | Deferred outflow      | (1,206)    | Hedging derivative           | (4,842)    |
| VRDB2004    | 20,000          | Deferred outflow      | 186        | Hedging derivative           | (1,172)    |
| 2005-87B    | 26,060          | Deferred outflow      | 131        | Hedging derivative           | (1,893)    |
| 2005-87C    | 47,300          | Deferred outflow      | (1,173)    | Hedging derivative           | (5,638)    |
| 2005-88B    | 42,095          | Deferred outflow      | (197)      | Hedging derivative           | (3,277)    |
| 2005-88C    | 27,930          | Deferred outflow      | (548)      | Hedging derivative           | (2,392)    |
| 2005-89     | 61,425          | Deferred outflow      | (328)      | Hedging derivative           | (4,199)    |
| 2005-90C    | 56,585          | Deferred outflow      | (1,099)    | Hedging derivative           | (4,706)    |
| 2005-91B    | 70,000          | Deferred outflow      | (1,818)    | Hedging derivative           | (7,539)    |
| MF2005-K    | 23,890          | Deferred outflow      | (2,226)    | Hedging derivative           | (7,450)    |
| 2006-92B    | 42,870          | Deferred outflow      | (1,177)    | Hedging derivative           | (4,705)    |

continued, next page

| Bond Series | Notional Amount | Changes in Fair Value |         | Fair Values at June 30, 2012 |         |
|-------------|-----------------|-----------------------|---------|------------------------------|---------|
|             |                 | Classification        | Amount  | Classification               | Amount  |
| 2006-93B    | 37,185          | Deferred outflow      | (591)   | Hedging derivative           | (4,157) |
| 2006-94B    | 35,165          | Deferred outflow      | (901)   | Hedging derivative           | (5,459) |
| 2006-95C    | 19,515          | Deferred outflow      | (189)   | Hedging derivative           | (1,478) |
| 2007-98C    | 26,375          | Deferred outflow      | (1,155) | Hedging derivative           | (2,819) |
| 2007-99C    | 15,000          | Deferred outflow      | (877)   | Hedging derivative           | (2,925) |
| 2007-100C   | 28,525          | Deferred outflow      | (731)   | Hedging derivative           | (4,515) |
| RH2008A,B   | 27,645          | Deferred outflow      | 231     | Hedging derivative           | (2,829) |
| RH2008C     | 35,185          | Deferred outflow      | (107)   | Hedging derivative           | (3,433) |
| RH2008D     | 21,110          | Deferred outflow      | (21)    | Hedging derivative           | (2,281) |
|             |                 | Total (17,459)        |         | Total (119,255)              |         |

**CREDIT RISK**

At June 30, 2012, the Agency was not exposed to credit risk on the outstanding interest rate swap agreements since all agreements have negative fair values. The Agency's interest rate swap agreements rely upon the performance of third parties who serve as interest rate swap agreement counterparties. If interest rates rise and the fair value of the swaps become positive, the Agency may be exposed to credit risk on those agreements – the risk that the counterparty fails to perform according to contractual obligations.

**BASIS RISK AND INTEREST RATE RISKS**

The Agency is exposed to basis risk to the extent the changes in the index rates associated with the Agency's variable-rate bonds do not exactly offset the changes in the index rates associated with the corresponding interest rate swap agreements. The Agency is exposed to interest rate risk on all of its interest rate swap agreements. As the LIBOR index decreases, the Agency's net payment on the swaps increases.

**ROLLOVER RISK**

Rollover risk is the risk that an interest rate swap agreement associated with a bond issue does not extend to the maturity of that debt, thereby creating unhedged variable-rate debt. The following swaps expose the Agency to rollover risk: ▼

| Associated Bond Issue | Debt Maturity Dates | Swap Termination Dates |
|-----------------------|---------------------|------------------------|
| 2001-72C              | 10/2032             | 10/2023                |
| 2004-82B              | 04/2034             | 10/2030                |
| 2004-83B              | 04/2035             | 10/2019                |
| 2004-85B              | 04/2035             | 04/2019                |
| 2004-86B              | 10/2035             | 10/2033                |
| 2005-87B              | 04/2035             | 10/2023                |
| 2005-88B              | 10/2036             | 10/2035                |
| 2005-88C              | 04/2037             | 10/2035                |
| 2005-90C              | 04/2036             | 04/2035                |
| 2007-100C             | 04/2038             | 04/2036                |

**TERMINATION RISK**

The Agency or the counterparty may terminate an interest rate swap agreement if either party fails to perform under the terms of the agreement. Furthermore, the Agency maintains the option to terminate interest rate swap agreements anytime. If the interest rate swap agreements have a negative fair value at the time of termination, the Agency would be liable to the counterparty for an amount equal to that negative fair value.

During the year ended June 30, 2012, ten interest rate swaps encountered termination events. See Note 8 – Special Item for further discussion of these termination events.

**INVESTMENT DERIVATIVE INSTRUMENTS**

During the year ended June 30, 2012, the interest rate swap agreement for bond series 2004-81B was determined to be an ineffective hedge per the provisions of GASB Statement No. 53. Additionally, the variable rate bonds associated with interest

rate swap agreement 2004-84C were called and, therefore, the swap agreement is no longer a hedge against variable rate debt. As a result, these interest rate swaps are considered investment derivative instruments at June 30, 2012.

Interest rate swap agreements for bond series 2008-104#1, #2 and #4 were deemed investment derivative instruments in prior years, as they were originally issued to hedge variable rate bonds, which were subsequently refunded by fixed rate bonds. These interest rate swap agreements no longer hedge against variable interest rate debt and are accounted for as investment derivative instruments.

Interest rate swap agreements 2003-77C and 2008-104#3, reported as investment derivative instruments in prior years, matured and were removed from the financial statements during the year ended June 30, 2012. The terms and other information of the Agency's investment derivative instruments outstanding at June 30, 2012 were as follows: ▼

| Bond Series | Notional Amount | Effective Date | Maturity Date | Fixed Rate Paid | Variable Rate Received |
|-------------|-----------------|----------------|---------------|-----------------|------------------------|
| 2004-81B    | 960             | 4/2004         | 4/2013        | 2.365%          | Enhanced LIBOR         |
| 2004-84C    | 7,855           | 9/2004         | 4/2018        | 3.115           | Enhanced LIBOR         |
| 2008-104#1  | 15,325          | 12/2007        | 10/2013       | 4.471           | 100% of USD-LIBOR      |
| 2008-104#2  | 7,995           | 3/2007         | 10/2014       | 4.922           | 100% of USD-LIBOR      |
| 2008-104#4  | 25,810          | 9/2007         | 4/2015        | 5.149           | 100% of USD-LIBOR      |

USD LIBOR = 1-month London Interbank Offered Rate in American Dollars.  
 Enhanced LIBOR = 67% of 1-month USD LIBOR

Interest rate swap agreements 2004-82B, 2005-88B, RH2008C have outstanding notional amounts, which exceed the related hedged variable rate bond amounts due to redemption and refunding. That portion of the swap agreement notional amount that exceeds the outstanding variable rate debt is

considered an investment derivative instrument for financial reporting purposes.

Interest rate swap agreements 2005-89 and RH2008A, B and D had notional amounts, which previously exceeded the related outstanding debt. During the year ended June 30 2012,

the Agency exercised options to bring the notional amounts of the swap agreements to be equal to the outstanding debt ending the investment derivative accounting treatment.

The terms and other information of the hedging derivative instruments that have notional amounts exceeding the related outstanding debt at June 30, 2012 were as follows: ▼

| Bond Series          | Notional Amount Exceeding Outstanding Debt | Effective Date | Maturity Date | Fixed Rate Paid | Variable Rate Received  |
|----------------------|--|----------------|---------------|-----------------|-------------------------|
| 2004-82B             | 4,235                                      | 5/2004         | 10/2030       | 3.643           | 61% of USD-LIBOR+ 39bps |
| 2005-88B             | 575  | 5/2005         | 10/2035       | 3.500           | 61% of USD-LIBOR+ 39bps |
| RH2008C <sup>1</sup> | 5,060                                      | 6/2003         | 7/2020        | 3.457           | 70% of USD-LIBOR        |

<sup>1</sup> = Indicates embedded options without a payment to the counterparty  
 USD LIBOR = 1-month London Interbank Offered Rate in American Dollars.  
 bps = Basis points

The changes in fair value of the investment derivatives for the year ended June 30, 2012 is shown below and is presented as a

net increase (decrease) in fair value of swaps on the Statements of Revenues, Expenses and Changes in Fund Net Assets. ▼

| Bond Series | Notional Amount | Changes in Fair Value |         | Fair Values at June 30, 2012 |         |
|-------------|-----------------|-----------------------|---------|------------------------------|---------|
|             |                 | Classification        | Amount  | Classification               | Amount  |
| 2003-77C    | -               | Investment Revenue    | 45      | Investment derivative        | -       |
| 2004-81B    | 960             | Investment Revenue    | 45      | Investment derivative        | (13)    |
| 2004-82B    | 4,235           | Investment Revenue    | (1,639) | Investment derivative        | (112)   |
| 2004-84C    | 7,855           | Investment Revenue    | (444)   | Investment derivative        | (444)   |
| 2005-88B    | 575             | Investment Revenue    | (46)    | Investment derivative        | (46)    |
| 2005-89     | -               | Investment Revenue    | 147     | Investment derivative        | -       |
| 2008-104#1  | 15,325          | Investment Revenue    | 991     | Investment derivative        | (585)   |
| 2008-104#2  | 7,995           | Investment Revenue    | 453     | Investment derivative        | (473)   |
| 2008-104#3  | -               | Investment Revenue    | 54      | Investment derivative        | -       |
| 2008-104#4  | 25,810          | Investment Revenue    | 1,307   | Investment derivative        | (1,982) |
| RH2008A,B   | 4,285           | Investment Revenue    | 100     | Investment derivative        | -       |
| RH2008C     | 5,060           | Investment Revenue    | (13)    | Investment derivative        | (391)   |
| RH2008D     | -               | Investment Revenue    | 101     | Investment derivative        | -       |
|             |                 | Total 1,101           |         | Total (4,046)                |         |

### CREDIT RISK

At June 30, 2012, the Agency was not exposed to credit risk because all of its interest rate swap agreements had negative fair values.

### INTEREST RATE RISK

The Agency is exposed to interest rate risk on all of its interest rate swap agreements. As the LIBOR index decreases, the Agency's net payment on the swaps increases.

## 8. Special Item

In effort to take advantage of the economic benefits associated with reducing the semiannual fixed payments to counterparties for 10 (ten) of its interest rate swaps, at various times during the year ended June 30, 2012 the Agency exercised options which had been embedded within these effective hedging derivative instruments. As a result, swap agreements 2003-77B, 2004-81C, 2004-82C, 2004-83C, 2004-84D, 2004-85C, 2005-87C, 2005-88C, 2006-95C and Rental Housing 2008 A&B were amended, whereby the Agency reduced its semiannual fixed rate payment to the swaps' counterparties. The total economic gains realized and recognized by exercising these options equaled \$10,707, and are reported within Investment Income in the Statements of Revenues, Expenses and Changes in Fund Net Assets.

The aforementioned options were embedded within the respective swap agreements at the time the agreements were entered into, and there existed a cost to the Agency to have these rights embedded at the time the agreements were entered into; as such, these options were considered to be an additional element of each swap agreement. According to GASB Statement No. 53, however, by exercising embedded options – and reducing the Agency's fixed payments to counterparties – this changed the critical terms of the associated interest rate swap agreements. GASB Statement No. 53 identifies a change

in the critical terms of a derivative instrument as a termination of hedge accounting. In the instance of a termination event, GASB Statement No. 53 requires the Deferred Outflow of Resources associated with these swaps, which had previously been reported on the Balance Sheet, to be recognized as income or expense – depending on the fair value of the interest rate swap at the time of termination – on the Statements of Revenues, Expenses and Changes in Fund Net Assets.

The termination events, which had occurred during the year ended June 30, 2012, were significant transactions within the control of management that were infrequent in occurrence; therefore, the events meet the GASB definition of a Special Item. As a result, the recognition of the Deferred Outflow of Resources associated with these interest rate swaps as either income or expense has been reported as a Special Item on the Statements of Revenues, Expenses and Changes in Fund Net Assets. Simultaneously, the fair values of these swaps at the time of termination were reclassified on the Balance Sheet from Derivative Instrument – Interest Rate Swaps to Deferred Swap Borrowing. In accordance with GASB Statement No. 53, the Deferred Swap Borrowing account will be amortized and recognized as a component of operating income over the lives of the underlying interest rate swaps in order to recoup the effects of the Special Item over time.

The amended interest rate swaps continue to be deemed effective hedging derivative instruments as of June 30, 2012. For the year ended June 30, 2012, \$27,280 was recognized as a Special Item on the Statements of Revenues, Expenses and Changes in Fund Net Assets and at June 30, 2012, \$26,146 was reported as the balance of the Deferred Swap Borrowing. Amounts were derived as follows: ▶

*continued, next page*

| <b>Special Item</b>                                 | <b>Multifamily Housing Program</b> | <b>Single Family Mortgage Loan Program</b> | <b>Total</b> |
|---|------------------------------------|--|--------------|
| Deferred Outflows at Time of Termination            | \$ (34,953)                        | \$ (3,034)                                 | \$ (37,987)  |
| Gain/(Loss) on Exercising Options                   | 10,733                             | (26)                                       | 10,707       |
| Total Special Item for the Year Ended June 30, 2012 | \$ (24,220)                        | \$ (3,060)                                 | \$ (27,280)  |

| <b>Deferred Swap Borrowing</b>                   | <b>Multifamily Housing Program</b> | <b>Single Family Mortgage Loan Program</b> | <b>Total</b> |
|--|------------------------------------|--|--------------|
| Deferred Swap Borrowing Balance at June 30, 2011 | \$ -                               | \$ -                                       | \$ -         |
| Interest Rate Swaps at Time of Termination       | (34,953)                           | (3,034)                                    | (37,987)     |
| Gain/(Loss) on Exercising Options                | 10,733                             | (26)                                       | 10,707       |
| Amortization                                     | 821                                | 313  | 1,134        |
| Deferred Swap Borrowing Balance at June 30, 2012 | \$ (23,399)                        | \$ (2,747)                                 | \$ (26,146)  |

The effects of the termination events described above and the ultimate effects of the resultant Special Item on the Agency's net assets represent non-cash transactions. At no time was the Agency required to relinquish or exchange cash or any other monetary assets as a result of the termination events and resultant Special Item.

The Agency maintains contractual rights to exercise options of this nature within virtually all of its interest rate swap agreements. Options of this nature may be exercised in the future, should economic conditions once again prove to be beneficial in a similar fashion as those experienced during the year ended June 30, 2012.

## 9. Long-Term Liabilities

Long-term liability activity for the year ended June 30, 2012 was as follows: ▼

|  | <b>Beginning Balance</b> | <b>Additions</b> | <b>Reductions</b> | <b>Ending Balance</b> | <b>Due Within One Year</b> |
|--|--------------------------|------------------|-------------------|-----------------------|----------------------------|
| Bonds payable, net                       | \$ 4,572,177             | \$ 81,087        | \$ 558,720        | \$ 4,094,544          | \$ 82,264                  |
| Notes payable                            | 6,000                    | -                | -                 | 6,000                 | -                          |
| Development reserves and escrow deposits | 174,166                  | 290,473          | 306,324           | 158,315               | 72,624                     |
| Other liabilities                        | 245,057                  | 435,061          | 416,303           | 263,815               | 7,014                      |
| Total net long-term liabilities          | \$ 4,997,400             | \$ 806,621       | \$ 1,281,347      | \$ 4,522,674          | \$ 161,902                 |

Long-term liability activity for the year ended June 30, 2011 was as follows: ▼

|  | <b>Beginning Balance</b> | <b>Additions</b> | <b>Reductions</b> | <b>Ending Balance</b> | <b>Due Within One Year</b> |
|--|--------------------------|------------------|-------------------|-----------------------|----------------------------|
| Bonds payable, net                       | \$ 4,794,140             | \$ 595,436       | \$ 817,399        | \$ 4,572,177          | \$ 187,426                 |
| Notes payable                            | 6,000                    | -                | -                 | 6,000                 | -                          |
| Development reserves and escrow deposits | 169,586                  | 43,479           | 38,899            | 174,166               | 72,232                     |
| Other liabilities                        | 220,363                  | 279,359          | 254,665           | 245,057               | 20,975                     |
| Total net long-term liabilities          | \$ 5,190,089             | \$ 918,274       | \$ 1,110,963      | \$ 4,997,400          | \$ 280,633                 |

## 10. Restricted Net Assets

The Multifamily Housing and the Single Family Mortgage Loan Program's June 30, 2012 net assets of \$7,636 and \$174,220, respectively, are restricted pursuant to the Agency's agreements with its bondholders within the respective bond indenture due to the specific provisions of each bond resolution. The Agency has restricted net assets in amounts sufficient to meet required debt service and operating expenses as defined by each bond resolution.

HEMAP's June 30, 2012 net assets of \$30,399 have been restricted in accordance with GASB Statement No. 46, *Net Assets Restricted by Enabling Legislation*, an amendment of GASB Statement No. 34. Net assets are restricted by Commonwealth statute, which requires that net assets shall be used in providing mortgage assistance loans to mortgagors facing foreclosure because of circumstances beyond their control.

## 11. Designated Net Assets

The Members of the Board have designated unrestricted net assets for the following purposes for the years ended June 30: ▼

|   | 2012             | 2011             |
|---|------------------|------------------|
| <b>General Fund:</b>  |                  |                  |
| Homeownership Choice to fund housing opportunity in urban areas           | \$ 15,000        | \$ 15,000        |
| Special Initiatives provide below market rate financing                   | 11,850           | 11,850           |
| Single Family Insurance to fund special hazard losses by homeowners       | 16,500           | 16,500           |
| Homebuyer Counseling for education of first-time homebuyers               | 3,000            | 1,500            |
| Multifamily Insurance for Agency insured or coinsured developments        | 10,000           | 10,000           |
| Homeless Auxiliary Initiative provides assistance to homeless shelters    | -                | -                |
| <b>Total</b>  | <b>\$ 56,350</b> | <b>\$ 54,850</b> |
| <b>Multifamily Housing Program:</b>                                       |                  |                  |
| Penn HOMES Program to lower development costs for apartments              | \$ 70,900        | \$ 71,000        |
| Preservation manages physical deterioration, financial or social distress | 3,000            | 3,000            |
| Senior Housing Supportive Services to fund elderly resident services      | -                | -                |
| Supportive Services to fund multifamily resident services                 | -                | -                |
| <b>Total</b>  | <b>\$ 73,900</b> | <b>\$ 74,000</b> |
| <b>Single Family Mortgage Loan Program:</b>                               |                  |                  |
| Closing Cost Assistance   | \$ 19,500        | \$ 18,500        |
| Additional Single Family Insurance to reduce the risk of default on loans | 2,455            | 2,455            |
| <b>Total</b>  | <b>\$ 21,955</b> | <b>\$ 20,955</b> |
| <b>Insurance Fund:</b>  |                  |                  |
| Risk Retention to provide single family mortgage insurance                | \$ 40,170        | \$ 38,021        |

## 12. Interfund Balances and Interfund Transfers

To meet the liquidity requirements of the individual funds, the Agency transfers funds to and from the funds for mortgage related activities, debt service payments or to reimburse the General Fund for payments of shared services. Due to or from other funds result mainly from the time between when services are provided and reimbursements are made. Transfers and due to and due from other funds are summarized below for the year ended June 30, 2012: ▼

### Interfund transfers in:

|                                     |                 |
|-------------------------------------|-----------------|
| General Fund                        | \$ 6,100        |
| Single Family Mortgage Loan Program | 2,730           |
| <b>Total</b>                        | <b>\$ 8,830</b> |

### Interfund transfers out:

|                             |          |
|-----------------------------|----------|
| Multifamily Housing Program | \$ 8,830 |
|-----------------------------|----------|

### Due from other funds:

|                             |                  |
|-----------------------------|------------------|
| General Fund                | \$ 49,514        |
| Multifamily Housing Program | 30,123           |
| <b>Total</b>                | <b>\$ 79,637</b> |

### Due to other funds:

|                                     |           |
|-------------------------------------|-----------|
| Single Family Mortgage Loan Program | \$ 79,637 |
|-------------------------------------|-----------|

Transfers due to and due from other funds are summarized below for the year ended June 30, 2011: ▼

### Interfund transfers in:

|                                     |                  |
|-------------------------------------|------------------|
| General Fund                        | \$ 8,123         |
| Single Family Mortgage Loan Program | 23,704           |
| <b>Total</b>                        | <b>\$ 31,827</b> |

### Interfund transfers out:

|                             |           |
|-----------------------------|-----------|
| Multifamily Housing Program | \$ 31,827 |
|-----------------------------|-----------|

### Due from other funds:

|                             |                  |
|-----------------------------|------------------|
| General Fund                | \$ 31,653        |
| Multifamily Housing Program | 54,685           |
| <b>Total</b>                | <b>\$ 86,338</b> |

### Due to other funds:

|                                     |           |
|-------------------------------------|-----------|
| Single Family Mortgage Loan Program | \$ 86,338 |
|-------------------------------------|-----------|

## 13. Pension Plans

### PLAN DESCRIPTION

Substantially all eligible full-time employees are participants in the Pennsylvania Housing Finance Agency Employees' Retirement Plan ("Plan") or Government Excess Benefit Plan ("Excess Plan"), which are both defined benefit single-employer plans. Pension plan assets are included in the basic financial statements of the Agency. The Plan and Excess Plan do not issue stand-alone statements.

Full-time employees become eligible for participation in the Plan after completion of one year of service. A participant's benefits vest upon the completion of five years of service. Under the provisions of the Plan, participants with prior military service may receive credit for their time of service providing they contribute funds equivalent to the cost of their pension benefits accumulated during their military service. A participant is eligible for normal retirement after attainment of age 65, or age 55 and completion of 30 years of service, or at any age after completion of 35 years of service. The Plan also provides early and late retirement provisions and death and disability benefits. The normal retirement pension is payable monthly during the participant's lifetime with payments ceasing upon the participant's death.

All participants in the Plan who will receive retirement benefits in an amount that is less than the benefits otherwise payable under the terms of the Plan due to limitations on benefits imposed by Internal Revenue Code ("IRC") Section 415 shall automatically participate in the Excess Plan. Participation in the Excess Plan will cease for any year in which the retirement benefits from the Plan do not exceed the limitation imposed by IRC Section 415. Pension payments under the Excess Plan are paid in the same form as the pension benefits payable under the Plan.

### FUNDING POLICY

Employees hired on or after January 1, 2009 contribute 3% of compensation to the Plan. Employees hired on or before December 31, 2008 do not contribute to the Plan or Excess Plan. Contribution requirements and benefit provisions of the Plan and Excess Plan are established and may be amended by the Members of the Board.

### ANNUAL PENSION COST AND NET PENSION ASSET

The Plan and Excess Plan's funding policy provides for actuarially determined periodic contributions at rates that, for individual employees, increase gradually over time so that sufficient assets will be available to pay benefits when due.

The Agency's annual pension costs and net pension assets of the Plan and Excess Plan for the years ended June 30 were as follows: ▼

|                                     | <b>2012</b> | <b>2011</b> |
|-------------------------------------|-------------|-------------|
| Annual required contribution (ARC)  | \$ 2,961    | \$ 2,829    |
| Interest on net pension asset       | (183)       | (100)       |
| Adjustment to ARC                   | 276         | 151         |
| Annual pension cost                 | 3,054       | 2,880       |
| Contributions made                  | (4,365)     | (3,982)     |
| Increase in net pension asset       | (1,311)     | (1,102)     |
| Net pension asset beginning of year | (2,670)     | (1,568)     |
| Net pension asset end of year       | \$ (3,981)  | \$ (2,670)  |

The net pension asset is included as other noncurrent assets on the Balance Sheets of the General Fund.

### THREE-YEAR TREND INFORMATION FOR THE PLAN AND EXCESS PLAN

| <b>Calendar Year Ended</b> | <b>Annual Pension Cost ("APC")</b> | <b>Percentage of APC Contributed</b> | <b>Net Pension (Asset)</b> |
|----------------------------|------------------------------------|--------------------------------------|----------------------------|
| December 31, 2011          | \$ 3,054                           | 143%                                 | \$ (3,981)                 |
| December 31, 2010          | 2,880                              | 138                                  | (2,670)                    |
| December 31, 2009          | 3,084                              | 104                                  | (1,568)                    |

### FUNDED STATUS AND FUNDING PROGRESS

As of January 1, 2012, the most recent actuarial valuation date, the Plan and Excess Plan was 73.2% funded. The actuarial accrued liability for benefits was \$67,072, and the actuarial value of assets was \$49,073, resulting in an unfunded actuarial accrued liabilities ("UAAL") of \$17,999. The covered payroll (annual payroll of active employees covered by the Plan and Excess Plan) was \$15,697 and the ratio of the UAAL to the covered payroll was 114.7%.

The Schedule of Funding Progress, presented as required supplementary information following the notes to the financial statements, presents multiyear trend information about whether the actuarial values of Plan and Excess Plan assets are increasing or decreasing over time relative to the actuarial accrued liability for benefits.

### ACTUARIAL METHODS AND ASSUMPTIONS

In the actuarial valuation as of January 1, 2012, the aggregate actuarial cost method is used. The actuarial assumptions include a 7.5% investment rate of return, projected salary increases of 4.5% per year and no post-retirement benefit increases. Both the rate of return of investments and projected salary increases include a moderate rate of inflation component based on historical averages. The actuarial value of assets is determined using techniques that spread the effects of short-term volatility in the market value of investments smooth

over a five-year period. Because the aggregate actuarial cost method does not identify or separately amortize the UAAL, information about the Plan and Excess Plan's funded status and funding progress has been prepared using the entry age actuarial cost method for that purpose.

## 14. Postemployment Benefits Other than Pensions

### PLAN DESCRIPTION

The Agency sponsors a single-employer defined benefit plan, which includes the Pennsylvania Housing Finance Agency Postemployment Benefits Plan ("Plan") to provide certain other postemployment benefits ("OPEB") to all former employees who are members of the Employees' Retirement Plan currently receiving retirement income. Such benefits are available to members' spouses during the life of the retiree. Specific details of the Plan include the provision of limited hospitalization, major medical insurance, physician services and prescription drug coverage. The Agency is under no statutory or contractual obligation to provide these postretirement healthcare benefits. Plan assets and liabilities are included in the basic financial statements of the Agency. Because the Plan consists solely of the Agency's commitment to provide OPEB through the payment of premiums to insurance companies on behalf of its eligible retirees, no stand-alone financial report is either available or generated for the Plan.

**FUNDING POLICY**

The Agency currently funds postemployment health care benefits on a pay-as-you-go basis by purchasing commercial health insurance. Premiums under the Plan for postemployment healthcare benefits are partially funded by retirees desiring such coverage in accordance with rates established by the Agency. Contribution requirements and benefit provisions of the Plan are established by and may be amended by the Members of the Board.

For the year ended June 30, 2012, contribution rates for Plan members equaled 5% of the insurance premium per participant per month. Plan members receiving benefits paid \$32, which was used to offset the Agency's total outlays to insurance carriers for premiums equaling \$637. As a result, the Agency's net outlay for premiums due equaled \$605.

For the year ended June 30, 2011, contribution rates for Plan members equaled 5% of the insurance premium per participant per month. Plan members receiving benefits paid \$28, which was used to offset the Agency's total outlays to insurance carriers for premiums equaling \$564. As a result, the Agency's net outlay for premiums due equaled \$536.

**ANNUAL OPEB COST AND NET OPEB OBLIGATION**

The Agency's annual OPEB cost is calculated based on the annual required contribution ("ARC") of the Agency, an amount actuarially determined in accordance with the parameters of GASB Statement 45. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover normal cost each year and amortize any unfunded actuarial liabilities (or funding excess) over a period of 30 years.

The Agency's annual OPEB costs and net OPEB obligation for the years ended June 30 were as follows: ▼

|                                       | <b>2012</b> | <b>2011</b> |
|---------------------------------------|-------------|-------------|
| Annual required contribution (ARC)    | \$ 5,042    | \$ 4,318    |
| Interest on net OPEB obligation       | 526         | 417         |
| Adjustment to ARC                     | (718)       | (569)       |
| Annual OPEB expense                   | 4,850       | 4,166       |
| Contributions made                    | (637)       | (564)       |
| Increase in net OPEB obligation       | 4,213       | 3,602       |
| Net OPEB obligation beginning of year | 13,288      | 9,686       |
| Net OPEB obligation end of year       | \$ 17,501   | \$ 13,288   |

OPEB obligations are included as other noncurrent liabilities on the Balance Sheets of the General Fund and HEMAP.

**THREE-YEAR TREND INFORMATION FOR OPEB**

| <b>Fiscal Year Ended</b> | <b>Annual OPEB Cost</b> | <b>Percentage of Annual OPEB Cost Contributed</b> | <b>Net OPEB Obligation</b> |
|--------------------------|-------------------------|---|----------------------------|
| June 30, 2012            | \$ 4,850                | 13%   | \$ 17,501                  |
| June 30, 2011            | 4,166                   | 14  | 13,288                     |
| June 30, 2010            | 4,225                   | 12  | 9,686                      |

**FUNDED STATUS AND FUNDING PROGRESS**

As of July 1, 2011, the most recent actuarial valuation date, the Plan was not funded. This resulted in an actuarial accrued liability for benefits and unfunded actuarial accrued liability ("UAAL") of \$43,472. The covered payroll (annual payroll of active employees covered by the Plan) equaled \$15,900, and the ratio of the UAAL to the covered payroll equaled 273.4%. Amounts determined regarding the funded status of the plan and the annual required contributions of the employer are subject to continual revision as actual results are compared to past expectations and new estimates are made about the future.

The Schedule of Funding Progress, presented as required supplementary information following the notes to the financial statements, presents multiyear trend information about whether the actuarial values of Plan assets are increasing or decreasing over time relative to the actuarial accrued liability for benefits.

**ACTUARIAL METHODS AND ASSUMPTIONS**

Projection of benefits for financial reporting purpose are based on the substantive plan as understood by the Agency and Plan members and include the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the Agency and Plan members to that point. There are no legal or contractual funding limitations that would potentially affect the projection of benefits for financial accounting purposes. The actuarial methods and assumptions

used include techniques that are designed to reduce the effects of short-term volatility in actuarial accrued liabilities, consistent with the long-term perspective of the calculations.

For the actuarial valuation dated July 1, 2011, the entry age normal cost method was used. Because the Agency funds its OPEB on a pay-as-you-go basis, the Plan has no assets (investments) used specifically for paying the post-retirement medical benefits; therefore, the actuarial assumptions included a 4.5% discount rate, which approximates the expected rate of return on non-pension investments held by the Agency, a moderate inflation rate based on historical averages and an annual healthcare cost trend rate of 8% in 2011, decreasing by 0.5% per year to 5.5% in 2016 and thereafter. The UAAL is being amortized as a level dollar amount over thirty years on an open basis.

**15. Significant Contingencies and Commitments**

**FEDERALLY ASSISTED PROGRAMS**

In the normal course of operations, the Agency receives funding from various federal government agencies. These funds are to be used for designated purposes only. If the grantor's funding reviews indicate that the funds have not been used for the intended purpose, the grantor may request a refund of monies advanced or refuse to reimburse the Agency for its disbursements. The amount of such future refunds and

unreimbursed disbursements, if any, is not expected to be significant. Continuation of the Agency's grant programs is predicated upon the grantor's historical satisfaction that the funds provided are being spent as intended and the grantors' intent to continue their programs.

**RISK MANAGEMENT**

The Agency is exposed to various risks of loss from theft of, damage to or the destruction of assets; injuries to staff or visitors; loss related to torts, errors and omissions and employee dishonesty. All risks are managed through the purchase of various commercial insurance policies. The Agency bears a \$1 deductible per claim for commercial property coverage and a \$100 deductible per claim for fidelity bond coverage. There have been no settlements or actual losses in excess of coverage or decrease in insurance coverage over the last three years.

**LITIGATION**

In the normal course of business, the Agency may be involved with various claims or suits. In the opinion of the Agency's management, the amount of such losses that might result from claims or suits, if any, would not materially affect the Agency's financial position.

**COMMITMENTS**

Outstanding commitments by the Agency to make or acquire Single Family Mortgage Program and HEMAP loans were approximately \$20,646 and \$2,899, respectively, at June 30, 2012.

**16. Significant Effects of Subsequent Events**

**HEMAP**

On June 22, 2012, the Governor signed Senate Bill No. 1433 (Act 70 of 2012). This bill authorized 90% of the "Homeowner Assistance Settlement Agreement" to be appropriated to the HEMAP Program. HEMAP's share of these funds will total approximately \$60,000 over a multiyear period. Because this appropriation provides sufficient funding to allow HEMAP to restart, a notice was published in the *PA Bulletin* on August 18, 2012 announcing the fact that lenders are again subject to the requirements of Act 91 effective October 2, 2012.

**SINGLE FAMILY MORTGAGE REVENUE BOND ISSUE**

On November 16, 2012, the Agency issued \$229,710 of Single Family Mortgage Revenue Bonds, Series 114A through 114C. These bonds are general obligations of the Agency that bear interest at fixed rates payable on each April 1 and October 1, with a final maturity date of October 1, 2042. The proceeds from the bond issuance will be used to refund certain bonds of the Agency issued previously and to purchase new mortgage loans by the Agency.

Required  
**SUPPLEMENTARY INFORMATION**

SCHEDULE OF FUNDING PROGRESS FOR THE PENNSYLVANIA HOUSING FINANCE AGENCY EMPLOYEES' RETIREMENT PLAN AND GOVERNMENT EXCESS BENEFIT PLAN

| Actuarial Valuation Date | Actuarial Value of Assets (a) | Actuarial Accrued Liability (AAL) - Entry Age (b) | Unfunded AAL (UAAL) (b - a) | Funded Ratio (a / b) | Covered Payroll (c) | UAAL as a Percentage of Covered Payroll (b - a) / (c) |
|--------------------------|-------------------------------|---|-----------------------------|----------------------|---------------------|---|
| 01/01/2012               | \$ 49,073                     | \$ 67,072   | \$ 17,999                   | 73.2%                | \$ 15,697           | 114.7%  |
| 01/01/2011               | 44,969                        | 61,750  | 16,781                      | 72.8                 | 15,566              | 107.8   |
| 01/01/2010               | 40,521                        | 57,218  | 16,697                      | 70.8                 | 14,489              | 115.2   |

SCHEDULE OF FUNDING PROGRESS FOR THE PENNSYLVANIA HOUSING FINANCE AGENCY POSTEMPLOYMENT BENEFITS PLAN

| Actuarial Valuation Date | Actuarial Value of Assets (a) | Actuarial Accrued Liability (AAL) - Entry Age (b) | Unfunded AAL (UAAL) (b - a) | Funded Ratio (a / b) | Covered Payroll (c) | UAAL as a Percentage of Covered Payroll (b - a) / (c) |
|--------------------------|-------------------------------|---|-----------------------------|----------------------|---------------------|---|
| 07/01/2011               | \$ -                          | \$ 43,472   | \$ 43,472                   | 0.0%                 | \$ 15,900           | 273.4%  |
| 07/01/2009               | -                             | 36,652  | 36,652                      | 0.0                  | 15,320              | 239.2   |
| 07/01/2007               | -                             | 28,072  | 28,072                      | 0.0                  | 13,382              | 209.8   |



Tami Blessing, a compliance officer with PHFA, researches files of homeowners saved from foreclosure. Tami has been with the agency since 2006.

# STAFF *of the* Pennsylvania Housing Finance Agency

## Executive

- Brian A. Hudson, Sr., Executive Director & CEO
- Brenda J. Bailey, Web/Application Developer II
- Carrie M. Barnes, Executive Assistant to Executive Director
- Robert F. Bobincheck, Director of Strategic Planning & Policy
- Paula J. Brightbill, Public Information Officer II
- Christina Brown, Administrative Assistant
- Holly Chase, Financial Education Officer I
- Andrea R. Cunningham, Program Coordinator
- Scott Elliott, Director of Communications
- William W. Fogarty, Director of Government Affairs
- Kim A. Gallagher, Compliance Officer II
- Jennifer A. Gerace, Senior Business Development Officer
- Samara Gomez, Assistant Counsel
- John F. Goryl, Associate Counsel
- Jodi L. Hall, Quality Control Officer II
- Tracy Horetsky, Legal Administrator
- Gena K. Hudson, Programs Coordinator II
- Larry E. Jackson, Manager of Internal Audit
- Theodore F. Jackson, Senior Compliance Officer
- Casey Lenker, Quality Control Coordinator II
- Bryce Maretzki, Director of Business Development
- Edward I. Martinez, Technical Support Specialist II
- Charlotte L. Nelson, Executive Assistant
- Rebecca L. Peace, Chief Counsel
- Melissa Raffensperger, Policy Associate
- Terri L. Redmond, Manager of Counseling & Education
- Karen L. Smith, Senior Business Development Officer
- Christine M. Stewart, Senior Auditor
- JoLynn M. Stoy, Associate Counsel
- Margaret A. Strawser, Legal Executive Assistant

## Finance and Administration

### ACCOUNTING AND LOAN SERVICING DIVISION

- Anthony J. Julian, Jr., Director
- Sherri Alleman, Servicing Specialist II
- Nicole Anderson, Servicing Specialist II
- Kimberley A. Ayala, Senior Servicing Officer
- Brittany S. Bassett, Servicing Officer I
- Sonya M. Boyer, Servicing Officer II
- Thomas F. Brzana, Jr., Manager of Business Systems
- Myra Cartagina, Servicing Specialist I
- Elis Conde, Servicing Specialist II
- Jane Cooney, Servicing Assistant II
- Lonnie C. DeVan, Business Systems Analyst
- Felicity Diggs, Servicing Specialist I
- Tracy L. Dressler, Servicing Officer II
- Debra E. Fisher, Servicing Specialist I
- Julie D. Fissel, Servicing Officer II
- Janelle R. Flinchbaugh, Servicing Specialist I
- Nirvana Franklin, Servicing Assistant I
- Lisa R. Fulton, Servicing Officer II
- Charles E. Funk, Jr., Servicing Specialist I
- Mary L. Garcia, Servicing Officer II
- Naomi P. Garcia, Senior Servicing Officer
- Brian J. Good, Servicing Officer II
- Thomas L. Gouker, Manager of Collections
- F. Elise Gutshall, Servicing Officer II
- Debbie M. Hammond, Servicing Officer II
- Robert Hume, Jr., Servicing Assistant II
- Kristina L. Jarrett, Servicing Officer II
- Crystal A. Kerstetter, Senior Accountant
- Regine O. Klimek, Servicing Specialist I
- Anne C. Klitsch, Senior Servicing Officer
- Nancy J. Lackey, Servicing Officer II
- Brenda M. Lawrence, Servicing Officer I

2003

PHFA Comprehensive Housing Counseling Network is established as a result of a foreclosure study with the state Department of Banking.

PHFA moves into new home at 211 North Front Street, Harrisburg — a LEED-certified green building.



2004

Commonwealth Cornerstone Group is incorporated as a PHFA nonprofit to promote beneficial mixed-use development across Pennsylvania.

Thresa A. Mateer, Senior Servicing Officer  
Shanta D. Mauro, Servicing Specialist I  
Penny M. Mullins, Servicing Officer II  
Curtis Munoz, Servicing Assistant II  
Sue A. Peck, Senior Servicing Officer  
Kristin L. Rode, Servicing Specialist II  
Elixandra M. Roman, Servicing Specialist I  
Brenda Rudy, Servicing Specialist I  
Angela C. Smith, Servicing Specialist II  
Richelle L. Strawser, Senior Servicing Officer  
Angela S. Strohecker, Servicing Specialist I  
Tina Thompson, Servicing Specialist I  
JoAnn Wade, Manager of Escrow  
Sherry Waltemire, Servicing Assistant I  
Tonya Warren, Servicing Assistant II  
Priscilla Williams, Servicing Officer II  
Angel Zarecky, Servicing Officer I

FINANCE DIVISION

Joseph Knopic, Director  
LaSonya E. Burhannan, Mortgage Servicing Representative II  
Christine A. Burke, Senior Mortgage Servicing Representative I  
Elaine S. Cox, REO Coordinator II  
Amy M. Diehl, Finance Officer I  
Lisa A. Hanes, REO Coordinator I  
Ben G. Housman, Jr., Mortgage Servicing Representative II  
April L. Karaki, Finance Officer I  
Keisha R. Lockett, REO Coordinator I  
Bonita M. Russell, Manager of REO Conventional  
Donna M. Sciortino, Manager of Investments  
Heather A. Shull, Senior Investment Officer

Jennifer L. Smallwood, Manager of REO FHA  
Kimberly A. Smeal, REO Coordinator II  
Charlene A. White, REO Officer I  
Kelly R. Wilson, Finance Officer II  
John M. Zapotocky, Manager of Finance  
Thomas J. Zugay, Senior Mortgage Servicing Representative

HUMAN RESOURCES DIVISION

Susan D. Heilig, Director  
Deborah Abrams, Receptionist  
Michael L. Brightbill, Purchasing Assistant  
Dominique Britton, Building Services Associate II  
Wendy K. Klinger, Human Resources Officer II  
J. Scott Uffelman, Building Services Associate II  
Nadira L. Vazquez, Administrative Assistant

INFORMATION TECHNOLOGY DIVISION

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Daniel A. Barbour, Computer Program Analyst II  
Michael D. Blattenberger II, Web/Application Developer II  
Christopher I. Broughton, Help Desk Analyst  
David Cantwell, Computer Programmer Analyst II  
Kris A. Clymans, Manager of Infrastructure & Support  
Scott Davis, GIS Technician  
Kathleen Deitzler, Senior Computer Programmer Analyst  
Michael J. Horengic, Senior Computer Programmer Analyst  
David H. Korot, Technical Support Analyst  
Trudy R. Lehman, Lead Technical Support Specialist  
Daryl G. Martin, Senior Computer Programmer Analyst  
Daniel K. Nornhold, Senior Computer Programmer Analyst  
Steven Olenowski, Computer Programmer Analyst II  
Harry N. Ramsey, III, Senior Computer Programmer Analyst

Michael Rhoades, Network Administrator  
Daniel Serafin, Technical Support Analyst  
Kevin J. Wike, Manager of Application Development  
Jason Ziegler, Help Desk Agent

Multifamily Operations

David L. Evans, Assistant Executive Director

DEVELOPMENT DIVISION

Holly J. Glauser, Director  
Crystal L. Baker, Assistant Housing Services Officer  
William G. Bailey, Jr., Development Officer II  
Joanna L. Ball, Development Coordinator  
Susan M. Belles, Manager of Loan Programs  
Frank Bobak, Jr., Senior Systems Analyst  
Carol A. Carroll, Tax Credit Officer II  
Lynette Davenport, Multifamily Research and Development Assistant  
Eileen J. Demshock, Manager of Tax Credit Program  
P. David Doray, Senior Development Officer  
Barbara M. Drake, Multifamily Executive Assistant  
Charlotte M. Folmer, Senior Asset and Compliance Officer  
Douglas S. Haughton, Jr., Development Officer II  
Sherry J. Heidelberg, Development Officer I  
Lisa Lutz, Development Coordinator  
Martha R. McGraw, Housing Services Representative II  
Ann A. Mermelstein, Senior Development Officer  
Gelene M. Nason, Supportive Housing Officer I  
Brian L. Shull, Senior Development Officer  
J. Gail Shull, Tax Credit Officer II  
Beth A. Silvick, Development Officer II  
Linda A. Stewart, Senior Tax Credit Officer  
La’Kisha Thomas, Development Officer I

HOUSING MANAGEMENT DIVISION

Carl R. Dudeck, Jr., Director  
Timothy C. Barefield, Voucher Analyst  
John R. Bink, Financial Analyst II  
Cheryl A. Boyanowski, Voucher Analyst  
Lisa E. Case, Manager of Project Operations  
Judith J. Chilcote, Contract Administration Coordinator  
John J. Dotsey, Senior Financial Analyst  
Shana M. Erdley, Insurance Officer  
Kathy E. Esworthy, Manager of Tax Credit Compliance  
Paul A. Fatula, Financial Analyst II  
Angela M. Harris-Reider, Financial Analyst II  
Kristina Hinds, Voucher Analyst  
Kathy L. Hughes, Management Coordinator  
Barbara S. Huntsinger, Assistant Housing Management Representative  
Malika Jiwanji, Data Entry Clerk II  
Kristen R. Kasi, Tax Credit Coordinator  
Kathleen D. Liddick, Senior Financial Analyst  
Margaret E. MacCall, Senior Housing Management Representative  
Monique R. Martin, Special Claims Analyst  
Stephanie L. McCauslin, Data Occupancy Officer  
Olga Mercado, Contract Administration Coordinator  
Jesse Murphy, Voucher Analyst  
Kristen T. Nagel, Contract Administration Officer II  
Bonnie L. Nail, Special Claims Analyst  
Harry E. Neuhart, Senior Financial Analyst  
Linda S. Newport, Manager of Contract Administration  
Susann J. Ortega, Housing Management Representative I  
Stephanie Parent, Financial Analyst I  
Nichole L. Proctor, Housing Management Representative I

2007

PHFA launches Pennsylvania Apartment Locator, or PAL.

2010

Agency funds record number of home loans — almost 8,000 — with support from federal New Issue Bond Program.



2010

PHFA offers lowest home mortgage rate in 38-year history: 3.25 percent.

2011

HEMAP has provided approximately \$500 million in loans to help more than 46,000 Pennsylvania households avoid foreclosure.



Agency launches PAHousingSearch.com, a housing locator service, in partnership with PEMA, DPW and DCED.

2011

Agency helps 3,038 Pennsylvania households in danger of foreclosure by committing \$108 million of federal assistance through Emergency Homeowners' Loan Program.

- Sonja L. Ralls, Contract Administration Officer I
- Maryellen Schenck, Assistant Tax Credit Analyst
- Peggy A. Snyder, Senior Voucher Analyst
- Daniel Sommerville, Contract Administration Officer II
- Samantha Spahr, Voucher Analyst
- Shameil Wallace, Voucher Analyst
- Cynthia White, Data Entry Clerk I
- TECHNICAL SERVICES DIVISION**
- Michael G. Kosick, Director
- Kenneth E. Bobb, Construction Document Examiner I
- Kimberly J. Boyer, Construction Document Examiner II
- Clark A. Grumbine, Technical Services Representative II
- Adam M. Kitchen, Environmental/Site Specialist
- Mark E. Kocan, Technical Services Representative II
- Steven E. Moses, Facilities Engineer
- Donna J. Phillips, Technical Services Officer
- Kristy Provost, Utility Allowance Coordinator II
- Wade Romberger, Staff Engineer/Energy Coordinator
- Stanley E. Salwocki, Manager of Architecture & Engineering
- Ralph E. Shires, Technical Services Representative II

## Single-Family Operations

### HOMEOWNERSHIP DIVISION

- Kathryn W. Newton, Director
- Coleen R. Baumert, Senior Business Development Officer
- Ellen W. M. Bechtel, Compliance Officer II
- Tami M. Blessing, Compliance Officer I
- Tiffany M. Boyer, Senior Business Analyst
- M. Dona Chesson, Business Development Manager
- Joan E. Duckett, Senior Quality Control Officer
- Leah R. Finley, Lock Desk Officer

- Angela M. Green, Purchasing Officer II
- Renae Hodges, Administrative Coordinator
- Lenora F. Kerstetter, Senior Final Document Officer
- Angela L. Kocher, Final Document Officer I
- Clay J. Lambert, Business Development Officer I
- Vikki C. Lauer, Compliance Officer II
- Tammy S. Leitzel, Purchasing Officer II
- Doreen D. Martin, Compliance Officer II
- Kastina L. Matos, Customer Service Coordinator II
- Tammy J. Miller, Compliance Manager
- Patricia A. Musser, Senior Compliance Officer
- Seth Palagyi, Secondary Marketing Manager
- George E. Perry, Purchasing Assistant
- Carol E. Purdy, Loan Satisfaction Officer II
- Melissa Reifsnnyder, Final Document Coordinator II
- Coral F. Romain, Purchasing Officer II
- Danielle E. Rudy, Customer Service Coordinator
- Roberta A. Schwalm, Manager of Special Initiatives
- Denise M. Shearer, Customer Service Coordinator II
- Marisa G. Shull, Special Initiatives Officer I
- Betsy L. Stilo, Compliance Officer II
- Juanita M. Underwood, Final Document Officer I
- Monica Williams, Compliance Officer I
- Denise L. Wolfgang, Senior Compliance Officer
- Martha Wright, Administrative Assistant
- Karen L. Zapotosky, Post Closing Manager
- Gary P. Zimmerman, Compliance Officer II
- HOMEOWNERS' EMERGENCY MORTGAGE ASSISTANCE PROGRAM DIVISION**
- Daryl D. Rotz, Director
- Elaine M. Artz, Staff Accountant II

- Cynthia L. Boyce, Closing Secretary
- Rebecca L. Chandler, Loan Officer II
- Lynda A. Clark, Loan Officer II
- Sonya L. Clemons, Loan Officer II
- Kristal L. Dressler, Loan Officer I
- Katie M. Dunlop, Administrative Services Coordinator II
- Anne M. Ellex, Closing Officer II
- Pamela I. Fisher, Hearing Examiner II
- Nicole Griffin, Administrative Assistant
- Stephanie Harvey, Assistant Accountant II
- Diane M. Hoffman, Senior Accountant
- Resa P. Kepner, Appeals Officer II
- Carolyn L. Kochenour, Loan Officer I
- Sherry C. Latchford, Loan Counselor III
- Tracy J. McMurray, Loan Closing Coordinator II
- Lin C. Patch, Appeals Officer II
- George F. Pfeiffer, Loan Officer II
- Walter Pudlowski, Loan Counselor III
- Kathy Rose, Secretary
- Lisa A. Rudy, Loan Officer II
- Roberta A. Sheaffer, Senior Loan Closing Officer
- Ronald L. Smith, Senior Collections Officer
- Carmela M. Swartz, Hearing Examiner II
- Lori S. Toia, Manager of Loan Processing

## Norristown Office

- Nancy Twyman, Manager of Norristown Office
- Robert G. Butcher, Housing Services Representative I
- Peggy A. Colson, Norristown Office Coordinator
- Hernando Espinosa, Housing Management Representative II
- James E. Galia, Technical Services Representative II
- Khalifah L. Harding, Housing Management Representative I
- Jay R. Hausher, Senior Technical Services Representative
- Ryan Hoover, Technical Services Representative I
- Mary I. Johnson, Assistant Housing Management Representative
- John S. Paczewski, Technical Services Representative II
- Alicia Spencer, Housing Services Representative I
- Barbara P. Stephens, Public Affairs Officer
- Lorraine Weaver-Tawwad, Housing Management Representative II

## Pittsburgh Office

- Brenda B. Wells, Director of Western Region
- Stephen Chopek, Senior Housing Services Representative I
- Nichole Coleman, Housing Management Representative I
- Duane M. Davis, Technical Services Representative II
- Kristin DeSantis, Assistant Rental Officer
- Tonya L. Esway, Closing Officer II
- Carla H. Falkenstein, Manager of Housing Services
- Marcia M. Hess, Western Regional Customer Service Representative
- Roy D. Redman, Housing Management Representative II
- Robert S. Rider, Technical Services Representative II
- Marianne Romanski, Administrative Assistant
- Michael A. Scott, Technical Services Representative II
- Mary Ann Sipos, Senior Housing Management Representative
- Charles E. Swope, Senior Technical Services Representative
- Aloise E. Tomich, Housing Management Representative II

2012

PHFA staff stands at 286 employees, including satellite offices in Pittsburgh and Norristown.

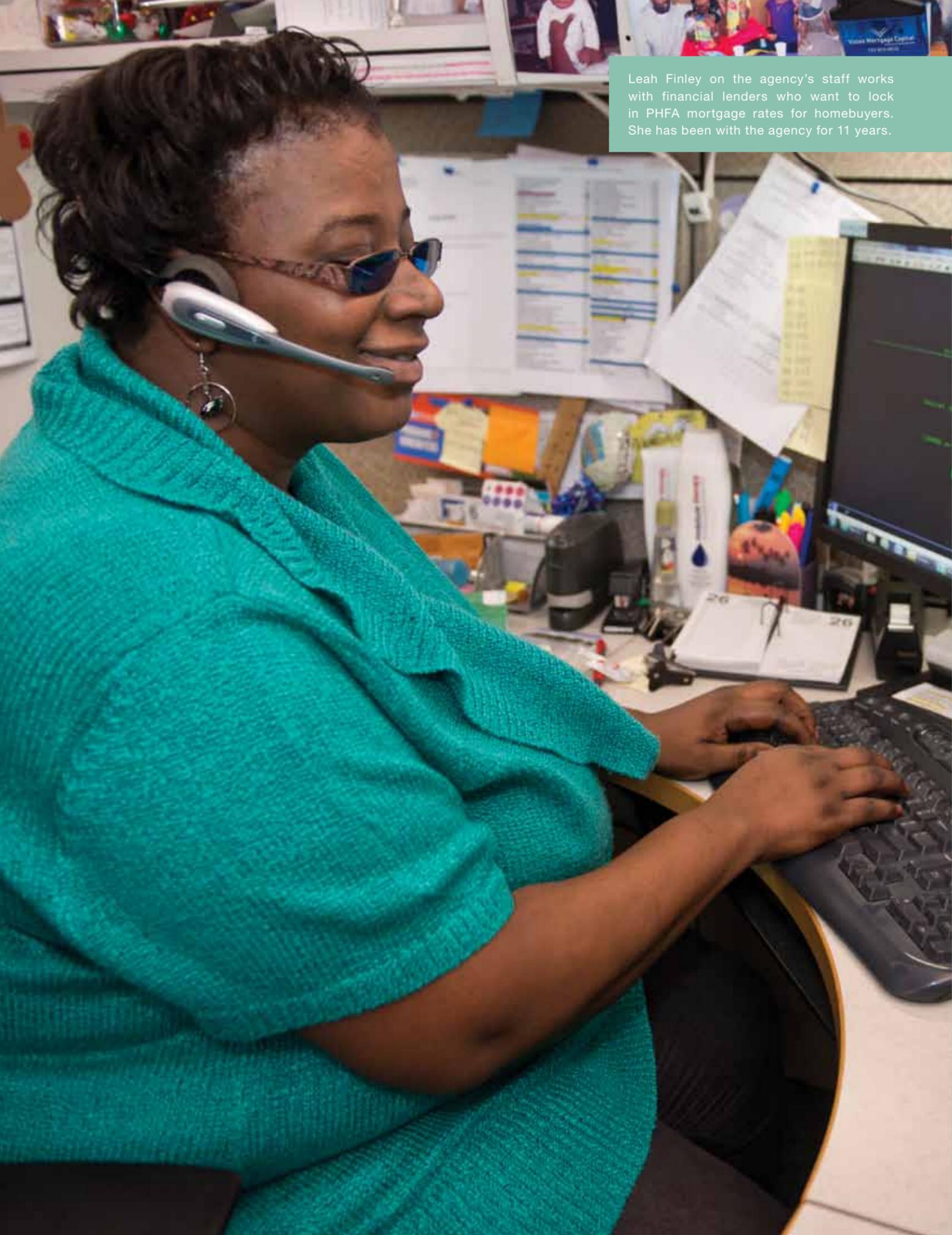


2012

PHFA launches reinvigorated single-family homeownership programs offering more competitive rates and other attractive features.

2011

Agency's single-family servicing portfolio (not including HEMAP) tops 60,000 loans with a balance of more than \$4.5 billion.



Leah Finley on the agency's staff works with financial lenders who want to lock in PHFA mortgage rates for homebuyers. She has been with the agency for 11 years.



At the Pennsylvania Housing Finance Agency, we care about the environment. That's why this annual report has been printed using recycled paper and inks. It also is being posted on our website to minimize the number of printed paper copies.



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